



**THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA**

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

**MEMORANDUM**

**TO: Members of the School Board  
Dr. Gary Norris, Superintendent  
Ms. Mitsi Corcoran, Chief Financial Officer**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #8058 FOR SECURITY SYSTEM  
INSTALLATION, REPAIR, PARTS AND CONSUMABLE SUPPLIES**

Bids to provide 'Security System Installation, Repair, Parts and Consumable Supplies' were received from fourteen vendors on April 24, 2008. The bids of Accu-Tech Corporation, Anixter, Inc., EK Ekcessories, Inc., Graybar Electric, Integrated Services Corp., Silmar Electronics, Inc., SureView Systems, US Tech, Inc., and Vision Database Systems for parts and consumable supplies and COMCO as primary and Integrated Services Corporation as secondary vendor for installation and repair services were the best bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the operating and capital budgets allocated for the Safety and Security/School Police Department, Network Services Department and Facilities Services Department.

**Requested by:**  
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 5-13-08

**Fiscal Impact:**

Not to exceed  
\$1,750,000.00

**Funding:**

1180 Capital  
1101 Operating

**Recommended Motion:** That the bids of Accu-Tech Corporation, Anixter, Inc., EK Ekcessories, Inc., Graybar Electric, Integrated Services Corp., Silmar Electronics, Inc., SureView Systems, US Tech, Inc., Vision Database Systems, COMCO and Integrated Services Corporation, to provide Security System Installation, Repair, Parts and Consumable Supplies, in an amount not to exceed \$1,750,000.00, be approved for award and purchase.

(over)

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Accu-Tech Corporation			Anixter, Inc.			Audio Visual Innovations		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
1.	APC (MSRP) or (Dealer Price List):									
a.	UPS systems				<b>MSRP</b>	<b>33%</b>	<b>www.apc.com</b>			
b.	Surge suppressors				<b>MSRP</b>	<b>33%</b>	<b>www.apc.com</b>			
c.	Power strips				<b>MSRP</b>	<b>33%</b>	<b>www.apc.com</b>			
d.	KVMs				<b>MSRP</b>	<b>33%</b>	<b>www.apc.com</b>			
e.	Racks				<b>MSRP</b>	<b>33%</b>	<b>www.apc.com</b>			
f.	Balance of product line				<b>MSRP</b>	<b>33%</b>	<b>www.apc.com</b>			
2.	AFC Industries (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Control consoles									
b.	Work stations									
c.	Wall mounts									
d.	Balance of product line									
3.	Acroprint (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Replacement parts and ribbons for time clocks									
4.	Aiphone (MSRP) or (Dealer Price List):									
a.	Intercom products		49%	www.aiphone.com	MSRP	49.30%	www.aiphone.com			
b.	Other products		49%	www.aiphone.com	MSRP	41.20%	www.aiphone.com			
5.	Altronix (MSRP) or (Dealer Price List):									
a.	All products	MSRP	49%	www.altronix.com	<b>MSRP</b>	<b>50.20%</b>	<b>www.altronix.com</b>			
6.	Atlas wire and cable <b>REJ</b> (MSRP) or (Dealer Price)									
a.	All products									
7.	Avalan Wireless (MSRP) or (Dealer Price List):									
a.	Network products									
8.	Bosch (MSRP) or (Dealer Price List):									
a.	DVR products	MSRP	42%	www.boschsecurity.com	MSRP	42.60%	www.boschsecurity.com			
b.	Camera products	MSRP	42%	www.boschsecurity.com	MSRP	42.60%	www.boschsecurity.com			
c.	Monitor products	MSRP	42%	www.boschsecurity.com	MSRP	42.60%	www.boschsecurity.com			
d.	Balance of product line	MSRP	42%	www.boschsecurity.com	MSRP	42.60%	www.boschsecurity.com			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		COMCO			CSU Security Systems, Inc.			EK Ekcessories, Inc.		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
1.	APC (MSRP) or (Dealer Price List):									
a.	UPS systems									
b.	Surge suppressors									
c.	Power strips									
d.	KVMs									
e.	Racks									
f.	Balance of product line									
2.	AFC Industries (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Control consoles									
b.	Work stations									
c.	Wall mounts									
d.	Balance of product line									
3.	Acroprint (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Replacement parts and ribbons for time clocks									
4.	Aiphone (MSRP) or (Dealer Price List):									
a.	Intercom products									
b.	Other products									
5.	Altronix (MSRP) or (Dealer Price List):									
a.	All products									
6.	Atlas wire and cable <b>REJ</b> (MSRP) or (Dealer Price)									
a.	All products									
7.	Avalan Wireless (MSRP) or (Dealer Price List):									
a.	Network products									
8.	Bosch (MSRP) or (Dealer Price List):									
a.	DVR products									
b.	Camera products									
c.	Monitor products									
d.	Balance of product line									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Graybar Electric			Integrated Services Corporation			Qualified Systems Contracting, Inc.		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
1.	APC (MSRP) or (Dealer Price List):									
a.	UPS systems	MSRP	18%		MSRP	4%	www.tessco.com			
b.	Surge suppressors	MSRP	18%		MSRP	4%	www.tessco.com			
c.	Power strips	MSRP	18%		MSRP	4%	www.tessco.com			
d.	KVMs	MSRP	18%		MSRP	4%	www.tessco.com			
e.	Racks	MSRP	18%		MSRP	4%	www.tessco.com			
f.	Balance of product line	MSRP	18%		MSRP	4%	www.tessco.com			
2.	AFC Industries (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Control consoles				Dealer	+13%	Priced per job.			
b.	Work stations				Dealer	+13%	Priced per job.			
c.	Wall mounts				Dealer	+13%	Priced per job.			
d.	Balance of product line				Dealer	+13%	Priced per job.			
3.	Acroprint (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Replacement parts and ribbons for time clocks				Dealer	+12%				
4.	Aiphone (MSRP) or (Dealer Price List):									
a.	Intercom products	MSRP	46%		MSRP	28%		MSRP	25%	
b.	Other products	MSRP	46%		MSRP	28%		MSRP	25%	
5.	Altronix (MSRP) or (Dealer Price List):									
a.	All products	MSRP	45%		MSRP	26%		MSRP	20%	
6.	Atlas wire and cable <b>REJ</b> (MSRP) or (Dealer Price)									
a.	All products					+12%				
7.	Avalan Wireless (MSRP) or (Dealer Price List):									
a.	Network products	<b>MSRP</b>	<b>13%</b>		MSRP	6%				
8.	Bosch (MSRP) or (Dealer Price List):									
a.	DVR products	MSRP	40%		MSRP	28%				
b.	Camera products	MSRP	40%		MSRP	28%				
c.	Monitor products	MSRP	40%		MSRP	28%				
d.	Balance of product line				MSRP	28%				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Silmar Electronics Inc.			Sonitrol of Sarasota			SureView Systems		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
1.	APC (MSRP) or (Dealer Price List):									
a.	UPS systems									
b.	Surge suppressors									
c.	Power strips									
d.	KVMs									
e.	Racks									
f.	Balance of product line									
2.	AFC Industries (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Control consoles									
b.	Work stations									
c.	Wall mounts									
d.	Balance of product line									
3.	Acroprint (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Replacement parts and ribbons for time clocks									
4.	Aiphone (MSRP) or (Dealer Price List):									
a.	Intercom products	<b>MSRP</b>	<b>50%</b>	<b>www.aiphone.com</b>	MSRP	2%				
b.	Other products	<b>MSRP</b>	<b>50%</b>	<b>www.aiphone.com</b>	MSRP	2%				
5.	Altronix (MSRP) or (Dealer Price List):									
a.	All products	MSRP	49%	www.altronix.com	MSRP	2%				
6.	Atlas wire and cable <b>REJ</b> (MSRP) or (Dealer Price)									
a.	All products			No longer in business.						
7.	Avalan Wireless (MSRP) or (Dealer Price List):					0				
a.	Network products									
8.	Bosch (MSRP) or (Dealer Price List):									
a.	DVR products	<b>MSRP</b>	<b>43%</b>	<b>www.boschsecurity.com</b>						
b.	Camera products	<b>MSRP</b>	<b>43%</b>	<b>www.boschsecurity.com</b>						
c.	Monitor products	<b>MSRP</b>	<b>43%</b>	<b>www.boschsecurity.com</b>						
d.	Balance of product line	<b>MSRP</b>	<b>43%</b>	<b>www.boschsecurity.com</b>						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		US Tech, Inc.			Vision Database Systems		
MANUFACTURERS:							
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
1.	APC (MSRP) or (Dealer Price List):						
a.	UPS systems						
b.	Surge suppressors						
c.	Power strips						
d.	KVMs						
e.	Racks						
f.	Balance of product line						
2.	AFC Industries (MSRP) or (Dealer Price List): <b>REJECT</b>						
a.	Control consoles						
b.	Work stations						
c.	Wall mounts						
d.	Balance of product line						
3.	Acroprint (MSRP) or (Dealer Price List): <b>REJECT</b>						
a.	Replacement parts and ribbons for time clocks						
4.	Aiphone (MSRP) or (Dealer Price List):						
a.	Intercom products						
b.	Other products						
5.	Altronix (MSRP) or (Dealer Price List):						
a.	All products						
6.	Atlas wire and cable <b>REJ</b> (MSRP) or (Dealer Price)						
a.	All products						
7.	Avalan Wireless (MSRP) or (Dealer Price List):						
a.	Network products						
8.	Bosch (MSRP) or (Dealer Price List):						
a.	DVR products						
b.	Camera products						
c.	Monitor products						
d.	Balance of product line						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Accu-Tech Corporation			Anixter, Inc.			Audio Visual Innovations		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
9.	Cal Pipe (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Security ballard products									
10.	Chatsworth Products Inc. (MSRP) or (Dealer Price List):									
a.	Rack systems	MSRP	10%	www.chatsworth.com	MSRP	29.10%	www.chatsworth.com			
b.	Cabinets and enclosures	MSRP	10%	www.chatsworth.com	MSRP	29.10%	www.chatsworth.com			
c.	Cable management products	MSRP	10%	www.chatsworth.com	MSRP	29.10%	www.chatsworth.com			
d.	Balance of product line	MSRP	10%	www.chatsworth.com	MSRP	29.10%	www.chatsworth.com			
11.	CommScope (MSRP) or (Dealer Price List):									
a.	Product line									
12.	Computar (MSRP) or (Dealer Price List):									
a.	Camera lens products				MSRP	46.20%	www.cbcamerica.com			
b.	Balance of product line				MSRP	46.20%	www.cbcamerica.com			
13.	CSI/Speco (MSRP) or (Dealer Price List):									
a.	Camera products	MSRP	10%	www.specotech.com	*Quote On		www.specotech.com			
b.	DVR products	MSRP	10%	www.specotech.com	*Quote On		www.specotech.com			
c.	Monitor products	MSRP	10%	www.specotech.com	*Quote On		www.specotech.com			
d.	Balance of product line	MSRP	10%	www.specotech.com	*Quote On		www.specotech.com			
14.	Dedicated Micros (MSRP) or (Dealer Price List):									
a.	DVR Products				MSRP	50.70%	www.dedicatedmicros.com			
b.	Balance of product line				MSRP	50.70%	www.dedicatedmicros.com			
15.	Dewalt (MSRP) or (Dealer Price List):									
a.	Tools and testers									
16.	Ditek (MSRP) or (Dealer Price List):									
a.	Surge supression equipment	MSRP	54%	www.ditekcorp.com	MSRP	48.40%	www.ditek.com			
b.	Balance of product line	MSRP	54%	www.ditekcorp.com	MSRP	48.40%	www.ditek.com			
17.	Door King (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Gate control products									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		COMCO			CSU Security Systems, Inc.			EK Ekcessories, Inc.		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
9.	Cal Pipe (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Security ballard products									
10.	Chatsworth Products Inc. (MSRP) or (Dealer Price List):									
a.	Rack systems									
b.	Cabinets and enclosures									
c.	Cable management products									
d.	Balance of product line									
11.	CommScope (MSRP) or (Dealer Price List):									
a.	Product line									
12.	Computar (MSRP) or (Dealer Price List):									
a.	Camera lens products									
b.	Balance of product line									
13.	CSI/Speco (MSRP) or (Dealer Price List):									
a.	Camera products									
b.	DVR products									
c.	Monitor products									
d.	Balance of product line									
14.	Dedicated Micros (MSRP) or (Dealer Price List):									
a.	DVR Products									
b.	Balance of product line									
15.	Dewalt (MSRP) or (Dealer Price List):									
a.	Tools and testers									
16.	Ditek (MSRP) or (Dealer Price List):									
a.	Surge supression equipment									
b.	Balance of product line									
17.	Door King (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Gate control products									



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Graybar Electric			Integrated Services Corporation			Qualified Systems Contracting, Inc.		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
9.	Cal Pipe (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Security ballard products									
10.	Chatsworth Products Inc. (MSRP) or (Dealer Price List):									
a.	Rack systems	Dealer	23%		Dealer	9%				
b.	Cabinets and enclosures	Dealer	23%		Dealer	9%				
c.	Cable management products	Dealer	23%		Dealer	9%				
d.	Balance of product line	Dealer	23%		Dealer	9%				
11.	CommScope (MSRP) or (Dealer Price List):									
a.	Product line	<b>Dealer</b>	<b>33%</b>		Dealer	20%				
12.	Computar (MSRP) or (Dealer Price List):									
a.	Camera lens products	Dealer	42%		MSRP	30%				
b.	Balance of product line	Dealer	42%		MSRP	30%				
13.	CSI/Speco (MSRP) or (Dealer Price List):									
a.	Camera products	MSRP	12%		MSRP	2%				
b.	DVR products	MSRP	12%		MSRP	2%				
c.	Monitor products	MSRP	12%		MSRP	2%				
d.	Balance of product line	MSRP	12%		MSRP	2%				
14.	Dedicated Micros (MSRP) or (Dealer Price List):									
a.	DVR Products				MSRP	32%	www.clarksecurity.com	MSRP	35%	
b.	Balance of product line				MSRP	32%	www.clarksecurity.com	MSRP	35%	
15.	Dewalt (MSRP) or (Dealer Price List):									
a.	Tools and testers	<b>MSRP</b>	<b>34%</b>		MSRP	20%				
16.	Ditek (MSRP) or (Dealer Price List):									
a.	Surge supression equipment	MSRP	43%		MSRP	25%				
b.	Balance of product line	MSRP	43%		MSRP	25%				
17.	Door King (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Gate control products				MSRP	35%	www.dks.tech.com			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Silmar Electronics Inc.			Sonitrol of Sarasota			SureView Systems		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
9.	Cal Pipe (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Security ballard products									
10.	Chatsworth Products Inc. (MSRP) or (Dealer Price List):									
a.	Rack systems									
b.	Cabinets and enclosures									
c.	Cable management products									
d.	Balance of product line									
11.	CommScope (MSRP) or (Dealer Price List):									
a.	Product line									
12.	Computar (MSRP) or (Dealer Price List):									
a.	Camera lens products	<b>MSRP</b>	<b>47%</b>	<b>www.cbcamerica.com</b>						
b.	Balance of product line	<b>MSRP</b>	<b>47%</b>	<b>www.cbcamerica.com</b>						
13.	CSI/Speco (MSRP) or (Dealer Price List):									
a.	Camera products	<b>Dealer</b>	<b>16%</b>	<b>www.specotech.com</b>	MSRP	2%				
b.	DVR products	<b>Dealer</b>	<b>16%</b>	<b>www.specotech.com</b>	MSRP	2%				
c.	Monitor products	<b>Dealer</b>	<b>16%</b>	<b>www.specotech.com</b>	MSRP	2%				
d.	Balance of product line	<b>Dealer</b>	<b>16%</b>	<b>www.specotech.com</b>	MSRP	2%				
14.	Dedicated Micros (MSRP) or (Dealer Price List):									
a.	DVR Products	MSRP	50.70%	www.dedicatedmicrosus.com	MSRP	2%				
b.	Balance of product line	MRSP	22.80%	www.dedicatedmicrosus.com	MSRP	2%				
15.	Dewalt (MSRP) or (Dealer Price List):									
a.	Tools and testers									
16.	Ditek (MSRP) or (Dealer Price List):									
a.	Surge supression equipment	MSRP	50.50%	www.ditekcorp.com	MSRP	2%				
b.	Balance of product line	MSRP	50.50%	www.ditekcorp.com	MSRP	2%				
17.	Door King (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Gate control products									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		US Tech, Inc.			Vision Database Systems		
MANUFACTURERS:							
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
9.	Cal Pipe (MSRP) or (Dealer Price List): <b>REJECT</b>						
a.	Security ballard products						
10.	Chatsworth Products Inc. (MSRP) or (Dealer Price List):						
a.	Rack systems						
b.	Cabinets and enclosures						
c.	Cable management products						
d.	Balance of product line						
11.	CommScope (MSRP) or (Dealer Price List):						
a.	Product line						
12.	Computar (MSRP) or (Dealer Price List):						
a.	Camera lens products						
b.	Balance of product line						
13.	CSI/Speco (MSRP) or (Dealer Price List):						
a.	Camera products						
b.	DVR products						
c.	Monitor products						
d.	Balance of product line						
14.	Dedicated Micros (MSRP) or (Dealer Price List):						
a.	DVR Products						
b.	Balance of product line						
15.	Dewalt (MSRP) or (Dealer Price List):						
a.	Tools and testers						
16.	Ditek (MSRP) or (Dealer Price List):						
a.	Surge supression equipment						
b.	Balance of product line						
17.	Door King (MSRP) or (Dealer Price List): <b>REJECT</b>						
a.	Gate control products						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Accu-Tech Corporation			Anixter, Inc.			Audio Visual Innovations		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
18.	DSC Security (MSRP) or (Dealer Price List):									
a.	Intrusion products									
b.	Alarm communication products									
c.	Central station receiving products									
d.	Fire products									
e.	Software									
f.	CCTV products									
g.	Access control products									
h.	Balance of product line									
19.	EMI (MSRP) or (Dealer Price List):									
a.	All products									
20.	EK Ekcessories, Inc. (MSRP) or (Dealer Price List):									
a.	Lanyards and lanyard accessory products									
21.	Eclipse Security (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Camera products									
22.	Elk (MSRP) or (Dealer Price List):									
a.	Battery product	MSRP	42.50%	www.elkproducts.com	<b>MSRP</b>	<b>42.70%</b>	<b>www.elkproducts.com</b>			
b.	Balance of product line	MSRP	36%	www.elkproducts.com	<b>MSRP</b>	<b>42.70%</b>	<b>www.elkproducts.com</b>			
23.	ERICO International (MSRP) or (Dealer Price List):									
a.	Caddy Fasteners	<b>MSRP</b>	<b>20%</b>	<b>www.erico.com</b>						
24.	Extreme CCTV (MSRP) or (Dealer Price List):									
a.	Camera products		47%	www.extremecctv.com	<b>MSRP</b>	<b>49.30%</b>	<b>www.extremecctv.com</b>			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		COMCO			CSU Security Systems, Inc.			EK Ekcessories, Inc.		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
18.	DSC Security (MSRP) or (Dealer Price List):									
a.	Intrusion products									
b.	Alarm communication products									
c.	Central station receiving products									
d.	Fire products									
e.	Software									
f.	CCTV products									
g.	Access control products									
h.	Balance of product line									
19.	EMI (MSRP) or (Dealer Price List):									
a.	All products									
20.	EK Ekcessories, Inc. (MSRP) or (Dealer Price List):									
a.	Lanyards and lanyard accessory products							*Dealer	15-30%	EKUSA.com
21.	Eclipse Security (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Camera products									
22.	Elk (MSRP) or (Dealer Price List):									
a.	Battery product									
b.	Balance of product line									
23.	ERICO International (MSRP) or (Dealer Price List):									
a.	Caddy Fasteners									
24.	Extreme CCTV (MSRP) or (Dealer Price List):									
a.	Camera products									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Graybar Electric			Integrated Services Corporation			Qualified Systems Contracting, Inc.		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
18.	DSC Security (MSRP) or (Dealer Price List):									
a.	Intrusion products				MSRP	28%				
b.	Alarm communication products				MSRP	28%				
c.	Central station receiving products				MSRP	28%				
d.	Fire products				MSRP	28%				
e.	Software				MSRP	28%				
f.	CCTV products				MSRP		This is an AD product.			
g.	Access control products				MSRP	28%				
h.	Balance of product line				MSRP	28%				
19.	EMI (MSRP) or (Dealer Price List):									
a.	All products	MSRP	34%		MSRP	19%				
20.	EK Ekcessories, Inc. (MSRP) or (Dealer Price List):									
a.	Lanyards and lanyard accessory products				Dealer	+8%				
21.	Eclipse Security (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Camera products				Dealer	+8%				
22.	Elk (MSRP) or (Dealer Price List):									
a.	Battery product	MSRP	34%		MSRP	20%				
b.	Balance of product line	MSRP	34%		MSRP	20%				
23.	ERICO International (MSRP) or (Dealer Price List):									
a.	Caddy Fasteners	Dealer	18%		Dealer	8%				
24.	Extreme CCTV (MSRP) or (Dealer Price List):									
a.	Camera products									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Silmar Electronics Inc.			Sonitrol of Sarasota			SureView Systems		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
18.	DSC Security (MSRP) or (Dealer Price List):									
a.	Intrusion products	<b>MSRP</b>	<b>61%</b>	<b>www.dsc.com</b>	MSRP	2%				
b.	Alarm communication products	<b>MSRP</b>	<b>61%</b>	<b>www.dsc.com</b>	MSRP	2%				
c.	Central station receiving products	<b>MSRP</b>	<b>61%</b>	<b>www.dsc.com</b>	MSRP	2%				
d.	Fire products	<b>MSRP</b>	<b>61%</b>	<b>www.dsc.com</b>	MSRP	2%				
e.	Software	<b>MSRP</b>	<b>61%</b>	<b>www.dsc.com</b>	MSRP	2%				
f.	CCTV products	<b>MSRP</b>	<b>61%</b>	<b>www.dsc.com</b>	MSRP	2%				
g.	Access control products	<b>MSRP</b>	<b>61%</b>	<b>www.dsc.com</b>	MSRP	2%				
h.	Balance of product line	<b>MSRP</b>	<b>61%</b>	<b>www.dsc.com</b>	MSRP	2%				
19.	EMI (MSRP) or (Dealer Price List):									
a.	All products	<b>MSRP</b>	<b>40%</b>	<b>www.emisecurity.com</b>						
20.	EK Ekcessories, Inc. (MSRP) or (Dealer Price List):									
a.	Lanyards and lanyard accessory products									
21.	Eclipse Security (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Camera products									
22.	Elk (MSRP) or (Dealer Price List):									
a.	Battery product	MSRP	38%	www.elkproducts.com						
b.	Balance of product line	MSRP	38%	www.elkproducts.com						
23.	ERICO International (MSRP) or (Dealer Price List):									
a.	Caddy Fasteners									
24.	Extreme CCTV (MSRP) or (Dealer Price List):									
a.	Camera products	MSRP	48%	www.extremecctv.com	MSRP	2%				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		US Tech, Inc.			Vision Database Systems		
MANUFACTURERS:							
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
18.	DSC Security (MSRP) or (Dealer Price List):						
a.	Intrusion products						
b.	Alarm communication products						
c.	Central station receiving products						
d.	Fire products						
e.	Software						
f.	CCTV products						
g.	Access control products						
h.	Balance of product line						
19.	EMI (MSRP) or (Dealer Price List):						
a.	All products						
20.	EK Ekcessories, Inc. (MSRP) or (Dealer Price List):						
a.	Lanyards and lanyard accessory products						
21.	Eclipse Security (MSRP) or (Dealer Price List): <b>REJECT</b>						
a.	Camera products						
22.	EIk (MSRP) or (Dealer Price List):						
a.	Battery product						
b.	Balance of product line						
23.	ERICO International (MSRP) or (Dealer Price List):						
a.	Caddy Fasteners						
24.	Extreme CCTV (MSRP) or (Dealer Price List):						
a.	Camera products						



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Accu-Tech Corporation			Anixter, Inc.			Audio Visual Innovations		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
25.	Fargo (MSRP) or (Dealer Price List):									
a.	Badge printers, printers, and laminators									
b.	Balance of product line									
26.	Firetide (MSRP) or (Dealer Price List):									
a.	Wireless network products	MSRP	5%	www.firetide.com						
27.	Fluke (MSRP) or (Dealer Price List):									
a.	Tools and testers				MSRP	1%	www.flukenetworks.com			
28.	GE Interlogix (MSRP) or (Dealer Price List):									
a.	Camera products				Dealer	16%	www.gesecurity.com			
b.	DVR Products				Dealer	16%	www.gesecurity.com			
c.	Detection alarm products				Dealer	16%	www.gesecurity.com			
d.	Monitor products				Dealer	16%	www.gesecurity.com			
e.	Balance of product line				Dealer	16%	www.gesecurity.com			
29.	GRI (MSRP) or (Dealer Price List):									
a.	Security contacts									
30.	HID (MSRP) or (Dealer Price List):									
a.	iClass products				MSRP	25%	www.hidcorp.com			
b.	Prox products				MSRP	25%	www.hidcorp.com			
c.	Weigand products				MSRP	25%	www.hidcorp.com			
d.	Magnetic stripe products				MSRP	25%	www.hidcorp.com			
e.	Balance of product line				MSRP	25%	www.hidcorp.com			
31.	Honeywell Power Products (MSRP) or (Dealer Price List):									
a.	Power supplies									
b.	Transformers									
c.	Relays									
d.	Timers									
e.	Balance of product line									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		COMCO			CSU Security Systems, Inc.			EK Ekcessories, Inc.		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
25.	Fargo (MSRP) or (Dealer Price List):									
a.	Badge printers, printers, and laminators									
b.	Balance of product line									
26.	Firetide (MSRP) or (Dealer Price List):									
a.	Wireless network products									
27.	Fluke (MSRP) or (Dealer Price List):									
a.	Tools and testers									
28.	GE Interlogix (MSRP) or (Dealer Price List):									
a.	Camera products									
b.	DVR Products									
c.	Detection alarm products									
d.	Monitor products									
e.	Balance of product line									
29.	GRI (MSRP) or (Dealer Price List):									
a.	Security contacts									
30.	HID (MSRP) or (Dealer Price List):									
a.	iClass products									
b.	Prox products									
c.	Weigand products									
d.	Magnetic stripe products									
e.	Balance of product line									
31.	Honeywell Power Products (MSRP) or (Dealer Price List):									
a.	Power supplies									
b.	Transformers									
c.	Relays									
d.	Timers									
e.	Balance of product line									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Graybar Electric			Integrated Services Corporation			Qualified Systems Contracting, Inc.		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
25.	Fargo (MSRP) or (Dealer Price List):									
a.	Badge printers, printers, and laminators									
b.	Balance of product line									
26.	Firetide (MSRP) or (Dealer Price List):									
a.	Wireless network products				<b>MSRP</b>	<b>18%</b>	<b>www.tessco.com</b>			
27.	Fluke (MSRP) or (Dealer Price List):									
a.	Tools and testers	<b>MSRP</b>	<b>11%</b>		MSRP	0%	www.tessco.com			
28.	GE Interlogix (MSRP) or (Dealer Price List):									
a.	Camera products	<b>Dealer</b>	<b>18%</b>		Dealer	3%		Dealer	35%	
b.	DVR Products	<b>Dealer</b>	<b>18%</b>		Dealer	3%		Dealer	35%	
c.	Detection alarm products	<b>Dealer</b>	<b>18%</b>		Dealer	3%		Dealer	35%	
d.	Monitor products	<b>Dealer</b>	<b>18%</b>		Dealer	3%		Dealer	35%	
e.	Balance of product line	<b>Dealer</b>	<b>18%</b>		Dealer	3%		Dealer	35%	
29.	GRI (MSRP) or (Dealer Price List):									
a.	Security contacts	<b>MSRP</b>	<b>26%</b>		MSRP	10%				
30.	HID (MSRP) or (Dealer Price List):									
a.	iClass products				MSRP	12%	www.clarksecurity.com	MSRP	25%	
b.	Prox products				MSRP	12%	www.clarksecurity.com	MSRP	25%	
c.	Weigand products				MSRP	12%	www.clarksecurity.com	MSRP	25%	
d.	Magnetic stripe products				MSRP	12%	www.clarksecurity.com	MSRP	25%	
e.	Balance of product line				MSRP	12%	www.clarksecurity.com	MSRP	25%	
31.	Honeywell Power Products (MSRP) or (Dealer Price List):									
a.	Power supplies				MSRP	0%				
b.	Transformers				MSRP	0%				
c.	Relays				MSRP	0%				
d.	Timers				MSRP	0%				
e.	Balance of product line				MSRP	0%				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Silmar Electronics Inc.			Sonitrol of Sarasota			SureView Systems		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
25.	Fargo (MSRP) or (Dealer Price List):									
a.	Badge printers, printers, and laminators	<b>MSRP</b>	<b>35%</b>	<b>www.fargo.com</b>						
b.	Balance of product line	<b>MSRP</b>	<b>35%</b>	<b>www.fargo.com</b>						
26.	Firetide (MSRP) or (Dealer Price List):									
a.	Wireless network products	MSRP	25.30%	www.firetide.com						
27.	Fluke (MSRP) or (Dealer Price List):									
a.	Tools and testers									
28.	GE Interlogix (MSRP) or (Dealer Price List):									
a.	Camera products	MSRP	55%	www.gesecurity.com						
b.	DVR Products	MSRP	55%	www.gesecurity.com						
c.	Detection alarm products	MSRP	55%	www.gesecurity.com						
d.	Monitor products	MSRP	55%	www.gesecurity.com						
e.	Balance of product line	MSRP	55%	www.gesecurity.com						
29.	GRI (MSRP) or (Dealer Price List):									
a.	Security contacts	Dealer	10%	www.grisk.com	MSRP	2%				
30.	HID (MSRP) or (Dealer Price List):									
a.	iClass products									
b.	Prox products									
c.	Weigand products									
d.	Magnetic stripe products									
e.	Balance of product line									
31.	Honeywell Power Products (MSRP) or (Dealer Price List):									
a.	Power supplies	<b>MSRP</b>	<b>65%</b>	<b>www.honeywellpower.com</b>						
b.	Transformers	<b>MSRP</b>	<b>65%</b>	<b>www.honeywellpower.com</b>						
c.	Relays	<b>MSRP</b>	<b>65%</b>	<b>www.honeywellpower.com</b>						
d.	Timers	<b>MSRP</b>	<b>65%</b>	<b>www.honeywellpower.com</b>						
e.	Balance of product line	<b>MSRP</b>	<b>65%</b>	<b>www.honeywellpower.com</b>						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		US Tech, Inc.			Vision Database Systems		
MANUFACTURERS:							
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
25.	Fargo (MSRP) or (Dealer Price List):						
a.	Badge printers, printers, and laminators						
b.	Balance of product line						
26.	Firetide (MSRP) or (Dealer Price List):						
a.	Wireless network products						
27.	Fluke (MSRP) or (Dealer Price List):						
a.	Tools and testers						
28.	GE Interlogix (MSRP) or (Dealer Price List):						
a.	Camera products						
b.	DVR Products						
c.	Detection alarm products						
d.	Monitor products						
e.	Balance of product line						
29.	GRI (MSRP) or (Dealer Price List):						
a.	Security contacts						
30.	HID (MSRP) or (Dealer Price List):						
a.	iClass products						
b.	Prox products						
c.	Weigand products						
d.	Magnetic stripe products						
e.	Balance of product line						
31.	Honeywell Power Products (MSRP) or (Dealer Price List):						
a.	Power supplies						
b.	Transformers						
c.	Relays						
d.	Timers						
e.	Balance of product line						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Accu-Tech Corporation			Anixter, Inc.			Audio Visual Innovations		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
32.	Hysecurity (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Gate control products									
33.	IEI International Electronics Inc. (MSRP) or (Dealer Price List):									
a.	All products		51%	www.ieib.com	MSRP	51%	www.ieib.com			
34.	Ideal (MSRP) or (Dealer Price List):									
a.	Tools and testers		10%	www.ideal.com	MSRP	12%	www.idealindustries.com			
35.	Infinova (MSRP) or (Dealer Price List):									
a.	DVR products				MSRP	45%	www.infinova.net			
b.	Fiber transmitters/receivers/transceivers				MSRP	45%	www.infinova.net			
c.	Camera products				MSRP	45%	www.infinova.net			
d.	Balance of product line				MSRP	45%	www.infinova.net			
36.	Ingersoll-Rand (MSRP) or (Dealer Price List):									
a.	Biometric reader products									
b.	Electrical lock and hardware									
c.	Access control equipment									
d.	Balance of product line									
37.	JVC Professional (MSRP) or (Dealer Price List):									
a.	Camera products				MSRP	16%	www.pro.jvc.com	MSRP	17%	www.jvc.com/pro
b.	Balance of product line				MSRP	16%	www.pro.jvc.com	MSRP	13%	www.jvc.com/pro
38.	Middle Atlantic (MSRP) or (Dealer Price List):									
a.	Rack products		51%	www.middleatlantic.com	<b>MSRP</b>	<b>51%</b>	<b>www.middleatlantic.com</b>	MSRP	26%	www.middleatlantic.com
b.	Rack accessories		51%	www.middleatlantic.com	<b>MSRP</b>	<b>51%</b>	<b>www.middleatlantic.com</b>	MSRP	26%	www.middleatlantic.com
c.	LCD monitor mounting products		51%	www.middleatlantic.com	<b>MSRP</b>	<b>51%</b>	<b>www.middleatlantic.com</b>	MSRP	26%	www.middleatlantic.com
39.	Net Source (MSRP) or (Dealer Price List):									
a.	Fiber jumpers/cable									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		COMCO			CSU Security Systems, Inc.			EK Ekcessories, Inc.		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
32.	Hysecurity (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Gate control products									
33.	IEI International Electronics Inc. (MSRP) or (Dealer Price List):									
a.	All products									
34.	Ideal (MSRP) or (Dealer Price List):									
a.	Tools and testers									
35.	Infinova (MSRP) or (Dealer Price List):									
a.	DVR products									
b.	Fiber transmitters/receivers/transceivers									
c.	Camera products									
d.	Balance of product line									
36.	Ingersoll-Rand (MSRP) or (Dealer Price List):									
a.	Biometric reader products									
b.	Electrical lock and hardware									
c.	Access control equipment									
d.	Balance of product line									
37.	JVC Professional (MSRP) or (Dealer Price List):									
a.	Camera products									
b.	Balance of product line									
38.	Middle Atlantic (MSRP) or (Dealer Price List):									
a.	Rack products									
b.	Rack accessories									
c.	LCD monitor mounting products									
39.	Net Source (MSRP) or (Dealer Price List):									
a.	Fiber jumpers/cable									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Graybar Electric			Integrated Services Corporation			Qualified Systems Contracting, Inc.		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
32.	Hysecurity (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Gate control products				MSRP	10%				
33.	IEI International Electronics Inc. (MSRP) or (Dealer Price List):									
a.	All products				MSRP	10%	www.tessco.com			
34.	Ideal (MSRP) or (Dealer Price List):									
a.	Tools and testers	MSRP	10%		MSRP	0%				
35.	Infinova (MSRP) or (Dealer Price List):									
a.	DVR products	MSRP	43%		MSRP	22%				
b.	Fiber transmitters/receivers/transceivers	MSRP	43%		MSRP					
c.	Camera products	MSRP	43%		MSRP	22%				
d.	Balance of product line	MSRP	43%		MSRP	22%				
36.	Ingersoll-Rand (MSRP) or (Dealer Price List):									
a.	Biometric reader products	<b>MSRP</b>	<b>33%</b>		MSRP	18%				
b.	Electrical lock and hardware	<b>MSRP</b>	<b>38%</b>		MSRP	20%				
c.	Access control equipment	<b>MSRP</b>	<b>38%</b>		MSRP	20%				
d.	Balance of product line	<b>MSRP</b>	<b>38%</b>		MSRP	20%				
37.	JVC Professional (MSRP) or (Dealer Price List):									
a.	Camera products	MSRP	38%		MSRP	20%				
b.	Balance of product line	MSRP	38%		MSRP	20%				
38.	Middle Atlantic (MSRP) or (Dealer Price List):									
a.	Rack products	MSRP	40%		MSRP	22%				
b.	Rack accessories	MSRP	40%		MSRP	22%				
c.	LCD monitor mounting products	MSRP	40%		MSRP	22%				
39.	Net Source (MSRP) or (Dealer Price List):									
a.	Fiber jumpers/cable	<b>Dealer</b>	<b>25%</b>		Dealer	10%				



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Silmar Electronics Inc.			Sonitrol of Sarasota			SureView Systems		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
32.	Hysecurity (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Gate control products									
33.	IEI International Electronics Inc. (MSRP) or (Dealer Price List):									
a.	All products	<b>MSRP</b>	<b>55%</b>	<b>www.ieib.com</b>	MSRP	2%				
34.	Ideal (MSRP) or (Dealer Price List):									
a.	Tools and testers	<b>Dealer</b>	<b>20%</b>	<b>www.idealindustries.com</b>	MSRP	2%				
35.	Infinova (MSRP) or (Dealer Price List):									
a.	DVR products	<b>MSRP</b>	<b>54%</b>	<b>www.infinova.com</b>						
b.	Fiber transmitters/receivers/transceivers	<b>MSRP</b>	<b>54%</b>	<b>www.infinova.com</b>						
c.	Camera products	<b>MSRP</b>	<b>54%</b>	<b>www.infinova.com</b>						
d.	Balance of product line	<b>MSRP</b>	<b>54%</b>	<b>www.infinova.com</b>						
36.	Ingersoll-Rand (MSRP) or (Dealer Price List):									
a.	Biometric reader products									
b.	Electrical lock and hardware									
c.	Access control equipment									
d.	Balance of product line									
37.	JVC Professional (MSRP) or (Dealer Price List):									
a.	Camera products	<b>MSRP</b>	<b>41%</b>	<b>www.pro.jvc.com</b>	MSRP	2%				
b.	Balance of product line	<b>MSRP</b>	<b>41%</b>	<b>www.pro.jvc.com</b>	MSRP	2%				
38.	Middle Atlantic (MSRP) or (Dealer Price List):									
a.	Rack products	MSRP	50%	www.middleatlantic.com						
b.	Rack accessories	MSRP	50%	www.middleatlantic.com						
c.	LCD monitor mounting products	MSRP	50%	www.middleatlantic.com						
39.	Net Source (MSRP) or (Dealer Price List):									
a.	Fiber jumpers/cable									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		US Tech, Inc.			Vision Database Systems		
MANUFACTURERS:							
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
32.	Hysecurity (MSRP) or (Dealer Price List): <b>REJECT</b>						
a.	Gate control products						
33.	IEI Internationics Electronics Inc. (MSRP) or (Dealer Price List):						
a.	All products						
34.	Ideal (MSRP) or (Dealer Price List):						
a.	Tools and testers						
35.	Infinova (MSRP) or (Dealer Price List):						
a.	DVR products						
b.	Fiber transmitters/receivers/transceivers						
c.	Camera products						
d.	Balance of product line						
36.	Ingersoll-Rand (MSRP) or (Dealer Price List):						
a.	Biometric reader products						
b.	Electrical lock and hardware						
c.	Access control equipment						
d.	Balance of product line						
37.	JVC Professional (MSRP) or (Dealer Price List):						
a.	Camera products						
b.	Balance of product line						
38.	Middle Atlantic (MSRP) or (Dealer Price List):						
a.	Rack products						
b.	Rack accessories						
c.	LCD monitor mounting products						
39.	Net Source (MSRP) or (Dealer Price List):						
a.	Fiber jumpers/cable						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Accu-Tech Corporation			Anixter, Inc.			Audio Visual Innovations		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
40.	Network Video Systems ( N.V.T.) (MSRP) or (Dealer Price List):									
a.	Transmitter/receiver/transceiver products				<b>MSRP</b>	<b>43.70%</b>	<b>www.nvt.com</b>	MSRP	11%	www.nvt.com
b.	Balance of product line				<b>MSRP</b>	<b>43.70%</b>	<b>www.nvt.com</b>	MSRP	11%	www.nvt.com
41.	Nuvico (MSRP) or (Dealer Price List):									
a.	Camera products				<b>Dealer</b>	<b>12.60%</b>	<b>www.nuvico.com</b>			
42.	Panasonic (MSRP) or (Dealer Price List):									
a.	Camera products									
b.	DVR products									
c.	Housing and mounting									
d.	Balance of product line									
43.	Pelco (MSRP) or (Dealer Price List):									
a.	Camera products		40%	www.pelco.com	<b>MSRP</b>	<b>48.30%</b>	<b>www.pelco.com</b>			
b.	DVR products		40%	www.pelco.com	<b>MSRP</b>	<b>48.30%</b>	<b>www.pelco.com</b>			
c.	Housing and mounting		40%	www.pelco.com	<b>MSRP</b>	<b>48.30%</b>	<b>www.pelco.com</b>			
d.	Monitor products		40%	www.pelco.com	<b>MSRP</b>	<b>48.30%</b>	<b>www.pelco.com</b>			
e.	Balance of product line		40%	www.pelco.com	<b>MSRP</b>	<b>48.30%</b>	<b>www.pelco.com</b>			
44.	Protech Teachnologies Inc. (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Outside Motion Detectors									
45.	Quest (MSRP) or (Dealer Price List):									
a.	All products	MSRP	46%	www.qtinet.com						
46.	RCI (MSRP) or (Dealer Price List):									
a.	All products									
47.	Samsung GVI (MSRP) or (Dealer Price List):									
a.	Monitor products		43%	www.samsung.com	MSRP	45.50%	www.gviss.com			
b.	Camera products		43%	www.samsung.com	MSRP	45.50%	www.gviss.com			
c.	DVR products		43%	www.samsung.com	MSRP	45.50%	www.gviss.com			
d.	Balance of product line		43%	www.samsung.com	MSRP	45.50%	www.gviss.com			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		COMCO			CSU Security Systems, Inc.			EK Ekcessories, Inc.		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
40.	Network Video Systems ( N.V.T.) (MSRP) or (Dealer Price List):									
a.	Transmitter/receiver/transceiver products									
b.	Balance of product line									
41.	Nuvico (MSRP) or (Dealer Price List):									
a.	Camera products									
42.	Panasonic (MSRP) or (Dealer Price List):									
a.	Camera products									
b.	DVR products									
c.	Housing and mounting									
d.	Balance of product line									
43.	Pelco (MSRP) or (Dealer Price List):									
a.	Camera products									
b.	DVR products									
c.	Housing and mounting									
d.	Monitor products									
e.	Balance of product line									
44.	Protech Teachnologies Inc. (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Outside Motion Detectors									
45.	Quest (MSRP) or (Dealer Price List):									
a.	All products									
46.	RCI (MSRP) or (Dealer Price List):									
a.	All products									
47.	Samsung GVI (MSRP) or (Dealer Price List):									
a.	Monitor products									
b.	Camera products									
c.	DVR products									
d.	Balance of product line									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Graybar Electric			Integrated Services Corporation			Qualified Systems Contracting, Inc.		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
40.	Network Video Systems ( N.V.T.) (MSRP) or (Dealer Price List):									
a.	Transmitter/receiver/transceiver products	MSRP	38%		MSRP	20%				
b.	Balance of product line	MSRP	38%		MSRP	20%				
41.	Nuvico (MSRP) or (Dealer Price List):									
a.	Camera products	MSRP	26%		MSRP	11%				
42.	Panasonic (MSRP) or (Dealer Price List):									
a.	Camera products				MSRP	8%	www.tessco.com	MSRP	30%	
b.	DVR products				MSRP	8%	www.tessco.com	MSRP	30%	
c.	Housing and mounting				MSRP	8%	www.tessco.com	MSRP	30%	
d.	Balance of product line				MSRP	8%	www.tessco.com	MSRP	30%	
43.	Pelco (MSRP) or (Dealer Price List):									
a.	Camera products	MSRP	43%		MSRP	23%		MSRP	25%	
b.	DVR products	MSRP	43%		MSRP	23%		MSRP	25%	
c.	Housing and mounting	MSRP	43%		MSRP	23%		MSRP	25%	
d.	Monitor products	MSRP	43%		MSRP	23%		MSRP	25%	
e.	Balance of product line	MSRP	43%		MSRP	23%		MSRP	25%	
44.	Protech Teachnologies Inc. (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Outside Motion Detectors				MSRP	4%	www.tessco.com			
45.	Quest (MSRP) or (Dealer Price List):									
a.	All products	MSRP	40%		MSRP	23%				
46.	RCI (MSRP) or (Dealer Price List):									
a.	All products	MSRP	47%		MSRP	28%				
47.	Samsung GVI (MSRP) or (Dealer Price List):									
a.	Monitor products	MSRP	38%		MSRP	23%		MSRP	30%	
b.	Camera products	MSRP	38%		MSRP	23%		MSRP	30%	
c.	DVR products	MSRP	38%		MSRP	23%		MSRP	30%	
d.	Balance of product line	MSRP	38%		MSRP	23%		MSRP	30%	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Silmar Electronics Inc.			Sonitrol of Sarasota			SureView Systems		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
40.	Network Video Systems ( N.V.T.) (MSRP) or (Dealer Price List):									
a.	Transmitter/receiver/transceiver products	MSRP	42%	www.nvt.com						
b.	Balance of product line	MSRP	42%	www.nvt.com						
41.	Nuvico (MSRP) or (Dealer Price List):									
a.	Camera products									
42.	Panasonic (MSRP) or (Dealer Price List):									
a.	Camera products	<b>MSRP</b>	<b>32%</b>	<b>www.panasonic.com</b>	MSRP	2%				
b.	DVR products	<b>MSRP</b>	<b>32%</b>	<b>www.panasonic.com</b>						
c.	Housing and mounting	<b>MSRP</b>	<b>32%</b>	<b>www.panasonic.com</b>						
d.	Balance of product line	<b>MSRP</b>	<b>32%</b>	<b>www.panasonic.com</b>						
43.	Pelco (MSRP) or (Dealer Price List):									
a.	Camera products	MSRP	45%	www.pelco.com	MSRP	2%				
b.	DVR products	MSRP	45%	www.pelco.com						
c.	Housing and mounting	MSRP	45%	www.pelco.com	MSRP	2%				
d.	Monitor products	MSRP	45%	www.pelco.com						
e.	Balance of product line	MSRP	45%	www.pelco.com						
44.	Protech Teachnologies Inc. (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Outside Motion Detectors									
45.	Quest (MSRP) or (Dealer Price List):									
a.	All products	<b>MSRP</b>	<b>48%</b>	<b>www.qtinet.com</b>	MSRP	2%				
46.	RCI (MSRP) or (Dealer Price List):									
a.	All products	<b>MSRP</b>	<b>51%</b>	<b>www.rutherfordcontrols.com</b>	MSRP	2%				
47.	Samsung GVI (MSRP) or (Dealer Price List):									
a.	Monitor products	<b>MSRP</b>	<b>48%</b>	<b>www.samsung-security.com</b>	MSRP	2%				
b.	Camera products	<b>MSRP</b>	<b>48%</b>	<b>www.samsung-security.com</b>	MSRP	2%				
c.	DVR products	<b>MSRP</b>	<b>48%</b>	<b>www.samsung-security.com</b>	MSRP	2%				
d.	Balance of product line	<b>MSRP</b>	<b>48%</b>	<b>www.samsung-security.com</b>	MSRP	2%				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		US Tech, Inc.			Vision Database Systems		
MANUFACTURERS:							
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
40.	Network Video Systems ( N.V.T.) (MSRP) or (Dealer Price List):						
a.	Transmitter/receiver/transceiver products						
b.	Balance of product line						
41.	Nuvico (MSRP) or (Dealer Price List):						
a.	Camera products						
42.	Panasonic (MSRP) or (Dealer Price List):						
a.	Camera products						
b.	DVR products						
c.	Housing and mounting						
d.	Balance of product line						
43.	Pelco (MSRP) or (Dealer Price List):						
a.	Camera products						
b.	DVR products						
c.	Housing and mounting						
d.	Monitor products						
e.	Balance of product line						
44.	Protech Teachnologies Inc. (MSRP) or (Dealer Price List): <b>REJECT</b>						
a.	Outside Motion Detectors						
45.	Quest (MSRP) or (Dealer Price List):						
a.	All products						
46.	RCI (MSRP) or (Dealer Price List):						
a.	All products						
47.	Samsung GVI (MSRP) or (Dealer Price List):						
a.	Monitor products						
b.	Camera products						
c.	DVR products						
d.	Balance of product line						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Accu-Tech Corporation			Anixter, Inc.			Audio Visual Innovations		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
48.	Securitron (MSRP) or (Dealer Price List):									
a.	All products				<b>MSRP</b>	<b>52.10%</b>	<b>www.securitron.com</b>			
49.	Sentry 360 Security (MSRP) or (Dealer Price List):									
a.	Fullsight IP camera									
b.	Balance of product line									
50.	Silent Knight (MSRP) or (Dealer Price List):									
a.	Fire alarm products									
b.	Digital receiver products									
c.	Telephone entry system									
d.	Balance of product line									
51.	Simplex (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Replacement parts and ribbons for time clocks									
52.	Sony (MSRP) or (Dealer Price List):									
a.	Camera products				<b>MSRP</b>	<b>21.10%</b>	<b>www.bssc.sel.sony.com</b>			
b.	Monitor products				<b>MSRP</b>	<b>21.10%</b>	<b>www.bssc.sel.sony.com</b>			
c.	Balance of product line				<b>MSRP</b>	<b>21.10%</b>	<b>www.bssc.sel.sony.com</b>			
53.	Sureview Systems (MSRP) or (Dealer Price List):									
a.	Alarm management software									
54.	Tamron (MSRP) or (Dealer Price List):									
a.	Security cameras				<b>MSRP</b>	<b>44%</b>	<b>www.tamron.com</b>			
55.	Tatung (MSRP) or (Dealer Price List):									
a.	Plasma monitor products				MSRP	29.10%	www.tatungusa.com			
b.	LCD monitor products				MSRP	29.10%	www.tatungusa.com			
c.	Balance of product line				MSRP	5%	www.tatungusa.com			
56.	Texas Instrument (MSRP) or (Dealer Price List): <b>REJ</b>									
a.	Card Transponder products									



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		COMCO			CSU Security Systems, Inc.			EK Ekcessories, Inc.		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
48.	Securitron (MSRP) or (Dealer Price List):									
a.	All products									
49.	Sentry 360 Security (MSRP) or (Dealer Price List):									
a.	Fullsight IP camera									
b.	Balance of product line									
50.	Silent Knight (MSRP) or (Dealer Price List):									
a.	Fire alarm products									
b.	Digital receiver products									
c.	Telephone entry system									
d.	Balance of product line									
51.	Simplex (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Replacement parts and ribbons for time clocks									
52.	Sony (MSRP) or (Dealer Price List):									
a.	Camera products									
b.	Monitor products									
c.	Balance of product line									
53.	Sureview Systems (MSRP) or (Dealer Price List):									
a.	Alarm management software									
54.	Tamron (MSRP) or (Dealer Price List):									
a.	Security cameras									
55.	Tatung (MSRP) or (Dealer Price List):									
a.	Plasma monitor products									
b.	LCD monitor products									
c.	Balance of product line									
56.	Texas Instrument (MSRP) or (Dealer Price List): <b>REJ</b>									
a.	Card Transponder products									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Graybar Electric			Integrated Services Corporation			Qualified Systems Contracting, Inc.		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
48.	Securitron (MSRP) or (Dealer Price List):									
a.	All products	MSRP	38%		MSRP	23%				
49.	Sentry 360 Security (MSRP) or (Dealer Price List):									
a.	Fullsight IP camera				MSRP	20%	www.cctvsentry.com			
b.	Balance of product line				MSRP	20%	www.cctvsentry.com			
50.	Silent Knight (MSRP) or (Dealer Price List):									
a.	Fire alarm products				MSRP	20%	www.silentknight.com			
b.	Digital receiver products				MSRP	20%	www.silentknight.com			
c.	Telephone entry system				MSRP	20%	www.silentknight.com			
d.	Balance of product line				MSRP	20%	www.silentknight.com			
51.	Simplex (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Replacement parts and ribbons for time clocks				MSRP	3%				
52.	Sony (MSRP) or (Dealer Price List):									
a.	Camera products				MSRP	12%	www.tessco.com			
b.	Monitor products				MSRP	12%	www.tessco.com			
c.	Balance of product line				MSRP	12%	www.tessco.com			
53.	Sureview Systems (MSRP) or (Dealer Price List):									
a.	Alarm management software									
54.	Tamron (MSRP) or (Dealer Price List):									
a.	Security cameras				MSRP	2%				
55.	Tatung (MSRP) or (Dealer Price List):									
a.	Plasma monitor products						Does not make.			
b.	LCD monitor products	MSRP	31%		MSRP	14%				
c.	Balance of product line	MSRP	31%		MSRP	14%				
56.	Texas Instrument (MSRP) or (Dealer Price List): <b>REJ</b>									
a.	Card Transponder products									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Silmar Electronics Inc.			Sonitrol of Sarasota			SureView Systems		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
48.	Securitron (MSRP) or (Dealer Price List):									
a.	All products	MSRP	48%	www.securitron.com	MSRP	2%				
49.	Sentry 360 Security (MSRP) or (Dealer Price List):									
a.	Fullsight IP camera	MSRP	20%	www.sentry360.com						
b.	Balance of product line	MSRP	20%	www.sentry360.com						
50.	Silent Knight (MSRP) or (Dealer Price List):									
a.	Fire alarm products	Dealer	10%	www.silentknight.com	MSRP	2%				
b.	Digital receiver products	Dealer	10%	www.silentknight.com						
c.	Telephone entry system	Dealer	10%	www.silentknight.com	MSRP	2%				
d.	Balance of product line	Dealer	10%	www.silentknight.com						
51.	Simplex (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Replacement parts and ribbons for time clocks									
52.	Sony (MSRP) or (Dealer Price List):									
a.	Camera products	Dealer	13%	www.sony.com	MSRP	2%				
b.	Monitor products	Dealer	13%	www.sony.com						
c.	Balance of product line	Dealer	13%	www.sony.com	MSRP	2%				
53.	Sureview Systems (MSRP) or (Dealer Price List):									
a.	Alarm management software							Dealer	0%	www.sureviewsystems.co
54.	Tamron (MSRP) or (Dealer Price List):									
a.	Security cameras									
55.	Tatung (MSRP) or (Dealer Price List):									
a.	Plasma monitor products	MSRP	35%	www.tatungusa.com						
b.	LCD monitor products	MSRP	35%	www.tatungusa.com	MSRP	2%				
c.	Balance of product line	MSRP	35%	www.tatungusa.com	MSRP	2%				
56.	Texas Instrument (MSRP) or (Dealer Price List): <b>REJ</b>									
a.	Card Transponder products									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		US Tech, Inc.			Vision Database Systems		
MANUFACTURERS:							
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
48.	Securitron (MSRP) or (Dealer Price List):						
a.	All products						
49.	Sentry 360 Security (MSRP) or (Dealer Price List):						
a.	Fullsight IP camera						
b.	Balance of product line						
50.	Silent Knight (MSRP) or (Dealer Price List):						
a.	Fire alarm products						
b.	Digital receiver products						
c.	Telephone entry system						
d.	Balance of product line						
51.	Simplex (MSRP) or (Dealer Price List): <b>REJECT</b>						
a.	Replacement parts and ribbons for time clocks						
52.	Sony (MSRP) or (Dealer Price List):						
a.	Camera products						
b.	Monitor products						
c.	Balance of product line						
53.	Sureview Systems (MSRP) or (Dealer Price List):						
a.	Alarm management software						
54.	Tamron (MSRP) or (Dealer Price List):						
a.	Security cameras						
55.	Tatung (MSRP) or (Dealer Price List):						
a.	Plasma monitor products						
b.	LCD monitor products						
c.	Balance of product line						
56.	Texas Instrument (MSRP) or (Dealer Price List): <b>REJ</b>						
a.	Card Transponder products						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Accu-Tech Corporation			Anixter, Inc.			Audio Visual Innovations		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
57.	Tripp Lite (MSRP) or (Dealer Price List):									
a.	UPS systems									
b.	Surge suppressors									
c.	Power strips									
d.	KVMs									
e.	Racks									
f.	Balance of product line									
58.	Ultrak (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Camera products									
b.	Monitor products									
c.	Housing and mounting									
d.	Balance of product line									
59.	Videolarm (MSRP) or (Dealer Price List):									
a.	Camera products	MSRP	57%	www.videolarm.com	MSRP	57.20%	www.videolarm.com			
b.	Housing and mounting	MSRP	57%	www.videolarm.com	MSRP	57.20%	www.videolarm.com			
c.	Balance of product line	MSRP	57%	www.videolarm.com	MSRP	57.20%	www.videolarm.com			
60.	Viking (MSRP) or (Dealer Price List):									
a.	Product line				MSRP	10%	www.viking.com	MSRP	13%	www.vikingcases.com
61.	Vision Database Systems (MSRP) or (Dealer Price List):									
a.	Handheld tracking system									
b.	Balance of product line - related equipment and software									
62.	VMP (MSRP) or (Dealer Price List):									
a.	Monitor products				MSRP	23%	www.videomount.com			
b.	Housing and mounting				MSRP	23%	www.videomount.com			
c.	Balance of product line				MSRP	23%	www.videomount.com			
63.	Winsted (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	All products									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		COMCO			CSU Security Systems, Inc.			EK Ekcessories, Inc.		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
57.	Tripp Lite (MSRP) or (Dealer Price List):									
a.	UPS systems									
b.	Surge suppressors									
c.	Power strips									
d.	KVMs									
e.	Racks									
f.	Balance of product line									
58.	Ultrak (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Camera products									
b.	Monitor products									
c.	Housing and mounting									
d.	Balance of product line									
59.	Videoalarm (MSRP) or (Dealer Price List):									
a.	Camera products									
b.	Housing and mounting									
c.	Balance of product line									
60.	Viking (MSRP) or (Dealer Price List):									
a.	Product line									
61.	Vision Database Systems (MSRP) or (Dealer Price List):									
a.	Handheld tracking system									
b.	Balance of product line - related equipment and software									
62.	VMP (MSRP) or (Dealer Price List):									
a.	Monitor products									
b.	Housing and mounting									
c.	Balance of product line									
63.	Winsted (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	All products									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Graybar Electric			Integrated Services Corporation			Qualified Systems Contracting, Inc.		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
57.	Tripp Lite (MSRP) or (Dealer Price List):									
a.	UPS systems	<b>MSRP</b>	<b>18%</b>		MSRP	5%				
b.	Surge suppressors	<b>MSRP</b>	<b>18%</b>		MSRP	5%				
c.	Power strips	<b>MSRP</b>	<b>18%</b>		MSRP	5%				
d.	KVMs	<b>MSRP</b>	<b>18%</b>		MSRP	5%				
e.	Racks	<b>MSRP</b>	<b>18%</b>		MSRP	5%				
f.	Balance of product line	<b>MSRP</b>	<b>18%</b>		MSRP	3%				
58.	Ultrak (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Camera products									
b.	Monitor products									
c.	Housing and mounting									
d.	Balance of product line									
59.	Videoalarm (MSRP) or (Dealer Price List):									
a.	Camera products	MSRP	52%		MSRP	30%				
b.	Housing and mounting	MSRP	52%		MSRP	30%				
c.	Balance of product line	MSRP	52%		MSRP	30%				
60.	Viking (MSRP) or (Dealer Price List):									
a.	Product line	<b>MSRP</b>	<b>46%</b>		MSRP	30%				
61.	Vision Database Systems (MSRP) or (Dealer Price List):									
a.	Handheld tracking system									
b.	Balance of product line - related equipment and software									
62.	VMP (MSRP) or (Dealer Price List):									
a.	Monitor products	MSRP	48%		MSRP	30%				
b.	Housing and mounting	MSRP	48%		MSRP	30%				
c.	Balance of product line	MSRP	48%		MSRP	30%				
63.	Winsted (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	All products				MSRP	1%	www.winsted.com			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		Silmar Electronics Inc.			Sonitrol of Sarasota			SureView Systems		
MANUFACTURERS:										
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
57.	Tripp Lite (MSRP) or (Dealer Price List):									
a.	UPS systems									
b.	Surge suppressors									
c.	Power strips									
d.	KVMs									
e.	Racks									
f.	Balance of product line									
58.	Ultrak (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	Camera products			No longer in business						
b.	Monitor products			No longer in business						
c.	Housing and mounting			No longer in business						
d.	Balance of product line			No longer in business						
59.	Videolarm (MSRP) or (Dealer Price List):									
a.	Camera products	MSRP	56%	www.videolarm.com						
b.	Housing and mounting	MSRP	56%	www.videolarm.com						
c.	Balance of product line	MSRP	56%	www.videolarm.com						
60.	Viking (MSRP) or (Dealer Price List):									
a.	Product line									
61.	Vision Database Systems (MSRP) or (Dealer Price List):									
a.	Handheld tracking system									
b.	Balance of product line - related equipment and software									
62.	VMP (MSRP) or (Dealer Price List):									
a.	Monitor products	<b>MSRP</b>	<b>54%</b>	<b>www.videomount.com</b>						
b.	Housing and mounting	<b>MSRP</b>	<b>54%</b>	<b>www.videomount.com</b>	MSRP	2%				
c.	Balance of product line	<b>MSRP</b>	<b>54%</b>	<b>www.videomount.com</b>						
63.	Winsted (MSRP) or (Dealer Price List): <b>REJECT</b>									
a.	All products									



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		US Tech, Inc.			Vision Database Systems		
MANUFACTURERS:							
Item	Description:	MSRP or Dealer Price	% Disc. Off:	Web Site Address	MSRP or Dealer Price	% Disc. Off:	Web Site Address
57.	Tripp Lite (MSRP) or (Dealer Price List):						
a.	UPS systems	<b>MSRP</b>	<b>10%-40%</b>				
b.	Surge suppressors	<b>MSRP</b>	<b>10%-40%</b>				
c.	Power strips	<b>MSRP</b>	<b>10%-40%</b>				
d.	KVMs	<b>MSRP</b>	<b>10%-40%</b>				
e.	Racks	<b>MSRP</b>	<b>10%-40%</b>				
f.	Balance of product line	<b>MSRP</b>	<b>10%-40%</b>				
58.	Ultrak (MSRP) or (Dealer Price List): <b>REJECT</b>						
a.	Camera products						
b.	Monitor products						
c.	Housing and mounting						
d.	Balance of product line						
59.	Videoalarm (MSRP) or (Dealer Price List):						
a.	Camera products						
b.	Housing and mounting						
c.	Balance of product line						
60.	Viking (MSRP) or (Dealer Price List):						
a.	Product line						
61.	Vision Database Systems (MSRP) or (Dealer Price List):						
a.	Handheld tracking system				<b>MSRP</b>	<b>10%</b>	<b>See attached.</b>
b.	Balance of product line - related equipment and software				<b>MSRP</b>	<b>10%</b>	<b>See attached.</b>
62.	VMP (MSRP) or (Dealer Price List):						
a.	Monitor products						
b.	Housing and mounting						
c.	Balance of product line						
63.	Winsted (MSRP) or (Dealer Price List): <b>REJECT</b>						
a.	All products						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

				Accu-Tech Corporation	Anixter, Inc.	Audio Visual Innovations	COMCO
CONSUMABLE PRODUCTS:							
Item	Description		Quantity	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
64.	RFID Card Transponder - Texas Instruments #RI-TRP-W4FF (Read/Write) printed and hole punched per sample below, and sequentially numbered.	a.	1 - 500				
		b.	501 - 1,000				
		c.	1,001 - 2,500				
		d.	2,501 - 5,000				
		e.	5,001 - 7,500				
		f.	7,501 - 10,000				
		g.	10,001 - 15,000				
		h.	15,001 - 20,000				
		i.	20,001 - 25,000				
		j.	25,001 - 30,000				
		k.	30,001 - 35,000				
		l.	35,001 - 40,000				
				m.	40,001 +		
				Price per box of 500	Price per box of 500	Price per box of 500	Price per box of 500
65.	Blank white plastic 30 mil ID cards (packaged 500/box). Approximate size: 2 1/8" x 3 1/4".	a.	1 box				
		b.	2 -3 boxes				
		c.	4 - 5 boxes				
		d.	6 - 7 boxes				
		e.	8 - 9 boxes				
		f.	10 - 11 boxes				
		g.	12 - 13 boxes				
		h.	14 - 15 boxes				
		i.	16-17 boxes				
		j.	18-19 boxes				
		k.	20+ boxes				
				Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
66.	ID badge strap clips - 2 3/4" clips, clear plastic.	a.	1 - 100				
		b.	101 - 250				
		c.	251 - 500				
		d.	501 - 750				
		e.	751 - 1,000				
		f.	1,001 - 2,500				
		g.	2,501 - 5,000				
		h.	5,001 - 7,500				
		i.	7,501 - 10,000				
		j.	10,001 +				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

				CSU Security Systems, Inc.	EK Ekcessories, Inc.	Graybar Electric	Integrated Services Corporation
CONSUMABLE PRODUCTS:							
Item	Description		Quantity	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
64.	RFID Card Transponder - Texas Instruments #RI-TRP-W4FF (Read/Write) printed and hole punched per sample below, and sequentially numbered.	a.	1 - 500				+14%
		b.	501 - 1,000				+14%
		c.	1,001 - 2,500				+14%
		d.	2,501 - 5,000				+14%
		e.	5,001 - 7,500				+14%
		f.	7,501 - 10,000				+14%
		g.	10,001 - 15,000				+14%
		h.	15,001 - 20,000				+14%
		i.	20,001 - 25,000				+14%
		j.	25,001 - 30,000				+14%
		k.	30,001 - 35,000				+14%
		l.	35,001 - 40,000				+14%
				m.	40,001 +		
				Price per box of 500	Price per box of 500	Price per box of 500	Price per box of 500
65.	Blank white plastic 30 mil ID cards (packaged 500/box). Approximate size: 2 1/8" x 3 1/4".	a.	1 box				+14%
		b.	2 -3 boxes				+14%
		c.	4 - 5 boxes				+14%
		d.	6 - 7 boxes				+14%
		e.	8 - 9 boxes				+14%
		f.	10 - 11 boxes				+14%
		g.	12 - 13 boxes				+14%
		h.	14 - 15 boxes				+14%
		i.	16-17 boxes				+14%
		j.	18-19 boxes				+14%
		k.	20+ boxes				+14%
				Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
66.	ID badge strap clips - 2 3/4" clips, clear plastic.	a.	1 - 100				+14%
		b.	101 - 250				+14%
		c.	251 - 500				+14%
		d.	501 - 750				+14%
		e.	751 - 1,000				+14%
		f.	1,001 - 2,500				+14%
		g.	2,501 - 5,000				+14%
		h.	5,001 - 7,500				+14%
		i.	7,501 - 10,000				+14%
		j.	10,001 +				+14%

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

				Qualified Systems Contracting, Inc.	<b>Silmar Electronics Inc.</b>	Sonitrol of Sarasota	<b>SureView Systems</b>
CONSUMABLE PRODUCTS:							
Item	Description		Quantity	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
64.	RFID Card Transponder - Texas Instruments #RI-TRP-W4FF (Read/Write) printed and hole punched per sample below, and sequentially numbered.	a.	1 - 500				
		b.	501 - 1,000				
		c.	1,001 - 2,500				
		d.	2,501 - 5,000				
		e.	5,001 - 7,500				
		f.	7,501 - 10,000				
		g.	10,001 - 15,000				
		h.	15,001 - 20,000				
		i.	20,001 - 25,000				
		j.	25,001 - 30,000				
		k.	30,001 - 35,000				
		l.	35,001 - 40,000				
				m.	40,001 +		
				Price per box of 500	Price per box of 500	Price per box of 500	Price per box of 500
65.	Blank white plastic 30 mil ID cards (packaged 500/box). Approximate size: 2 1/8" x 3 1/4".	a.	1 box				
		b.	2 -3 boxes				
		c.	4 - 5 boxes				
		d.	6 - 7 boxes				
		e.	8 - 9 boxes				
		f.	10 - 11 boxes				
		g.	12 - 13 boxes				
		h.	14 - 15 boxes				
		i.	16-17 boxes				
		j.	18-19 boxes				
		k.	20+ boxes				
				Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
66.	ID badge strap clips - 2 3/4" clips, clear plastic.	a.	1 - 100				
		b.	101 - 250				
		c.	251 - 500				
		d.	501 - 750				
		e.	751 - 1,000				
		f.	1,001 - 2,500				
		g.	2,501 - 5,000				
		h.	5,001 - 7,500				
		i.	7,501 - 10,000				
		j.	10,001 +				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

				US Tech, Inc.	Vision Database Systems
CONSUMABLE PRODUCTS:					
Item	Description		Quantity	Unit (each) Price	Unit (each) Price
64.	RFID Card Transponder - Texas Instruments #RI-TRP-W4FF (Read/Write) printed and hole punched per sample below, and sequentially numbered.  <b>REJECT</b>	a.	1 - 500		
		b.	501 - 1,000		
		c.	1,001 - 2,500		
		d.	2,501 - 5,000		
		e.	5,001 - 7,500		
		f.	7,501 - 10,000		
		g.	10,001 - 15,000		
		h.	15,001 - 20,000		
		i.	20,001 - 25,000		
		j.	25,001 - 30,000		
		k.	30,001 - 35,000		
		l.	35,001 - 40,000		
				m.	40,001 +
				Price per box of 500	Price per box of 500
65.	Blank white plastic 30 mil ID cards (packaged 500/box). Approximate size: 2 1/8" x 3 1/4".  <b>REJECT</b>	a.	1 box		
		b.	2 -3 boxes		
		c.	4 - 5 boxes		
		d.	6 - 7 boxes		
		e.	8 - 9 boxes		
		f.	10 - 11 boxes		
		g.	12 - 13 boxes		
		h.	14 - 15 boxes		
		i.	16-17 boxes		
		j.	18-19 boxes		
		k.	20+ boxes		
				Unit (each) Price	Unit (each) Price
66.	ID badge strap clips - 2 3/4" clips, clear plastic.  <b>REJECT</b>	a.	1 - 100		
		b.	101 - 250		
		c.	251 - 500		
		d.	501 - 750		
		e.	751 - 1,000		
		f.	1,001 - 2,500		
		g.	2,501 - 5,000		
		h.	5,001 - 7,500		
		i.	7,501 - 10,000		
		j.	10,001 +		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

				Accu-Tech Corporation		Anixter, Inc.		Audio Visual Innovations		COMCO		
CONSUMABLE PRODUCTS:				(each) not printed	(each) printed	(each) not printed	(each) printed	(each) not printed	(each) printed	(each) not printed	(each) printed	
67.	Lanyards - EK Ekcessories, Inc. Custom Pass Holder w/ Soft End w/ Dual Breakaway - #073004.  Lanyards - Items # 67 - 69. NO SUBSTITUTE. These models have been pre-evaluated and meet the needs of the SBSC.	a.	1 - 25 REJ									
		b.	26 - 50 REJ									
		c.	51 - 100 REJ									
		d.	101 - 200 REJ									
		e.	201 - 300									
		f.	301 - 400									
		g.	401 - 500									
		h.	501 - 750									
		i.	751 - 1,000									
		j.	1,001 - 2,000									
		k.	2,001 - 3,000									
		l.	3,001 - 4,000									
		m.	4,001 - 5,000									
		n.	5,001 - 6,000									
		o.	6,001 - 7,500									
		p.	7,501 - 10,000									
		q.	10,001 - 12,500									
		r.	12,501 - 15,000									
		s.	15,001 - 20,000									
		t.	20,001 - 25,000									
u.	25,001 - 30,000											
v.	30,001 - 35,000											
w.	35,001 - 40,000											
x.	40,001 +											
Set-up charge for printing:												
Detail set-up charge/printing information:												

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

				CSU Security Systems, Inc.		EK Ekcessories, Inc.		Graybar Electric		Integrated Services Corporation		
CONSUMABLE PRODUCTS:				(each) not printed	(each) printed	(each) not printed	(each) printed	(each) not printed	(each) printed	(each) not printed	(each) printed	
67.	Lanyards - EK Ekcessories, Inc. Custom Pass Holder w/ Soft End w/ Dual Breakaway - #073004.	a.	1 - 25 <b>REJ</b>							+14%	+14%	
		b.	26 - 50 <b>REJ</b>							+14%	+14%	
		c.	51 - 100 <b>REJ</b>								+14%	+14%
		d.	101 - 200 <b>REJ</b>								+14%	+14%
	Lanyards - Items # 67 - 69. NO SUBSTITUTE. These models have been pre-evaluated and meet the needs of the SBSC.	e.	201 - 300			<b>*3.40</b>	<b>*3.55</b>				+14%	+14%
		f.	301 - 400			<b>\$3.40</b>	<b>\$3.55</b>				+14%	+14%
		g.	401 - 500			<b>\$3.40</b>	<b>\$3.55</b>				+14%	+14%
		h.	501 - 750			<b>\$3.23</b>	<b>\$3.38</b>				+14%	+14%
		i.	751 - 1,000			<b>\$3.23</b>	<b>\$3.38</b>				+14%	+14%
		j.	1,001 - 2,000			<b>\$3.05</b>	<b>\$3.20</b>				+14%	+14%
		k.	2,001 - 3,000			<b>\$3.05</b>	<b>\$3.20</b>				+14%	+14%
		l.	3,001 - 4,000			<b>\$2.88</b>	<b>\$3.03</b>				+14%	+14%
		m.	4,001 - 5,000			<b>\$2.88</b>	<b>\$3.03</b>				+14%	+14%
		n.	5,001 - 6,000			<b>\$2.70</b>	<b>\$2.85</b>				+14%	+14%
		o.	6,001 - 7,500			<b>\$2.70</b>	<b>\$2.85</b>				+14%	+14%
		p.	7,501 - 10,000			<b>\$2.70</b>	<b>\$2.85</b>				+14%	+14%
		q.	10,001 - 12,500			<b>\$2.55</b>	<b>\$2.70</b>				+14%	+14%
		r.	12,501 - 15,000			<b>\$2.55</b>	<b>\$2.70</b>				+14%	+14%
		s.	15,001 - 20,000			<b>\$2.55</b>	<b>\$2.70</b>				+14%	+14%
		t.	20,001 - 25,000			<b>\$2.45</b>	<b>\$2.60</b>				+14%	+14%
u.	25,001 - 30,000			<b>\$2.45</b>	<b>\$2.60</b>				+14%	+14%		
v.	30,001 - 35,000			<b>\$2.35</b>	<b>\$2.50</b>				+14%	+14%		
w.	35,001 - 40,000			<b>\$2.35</b>	<b>\$2.50</b>				+14%	+14%		
x.	40,001 +			<b>\$2.30</b>	<b>\$2.45</b>				+14%	+14%		
Set-up charge for printing: Detail set-up charge/printing information:						<b>1X Fee</b>	<b>\$100.00</b>				+14%	
						<b>* Min. order is 250 units. One color logo printed on the slider.</b>						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

				Qualified Systems Contracting, Inc.		<b>Silmar Electronics Inc.</b>		Sonitrol of Sarasota		<b>SureView Systems</b>		
CONSUMABLE PRODUCTS:				(each) not printed	(each) printed	(each) not printed	(each) printed	(each) not printed	(each) printed	(each) not printed	(each) printed	
67.	Lanyards - EK Ekcessories, Inc. Custom Pass Holder w/ Soft End w/ Dual Breakaway - #073004.  Lanyards - Items # 67 - 69. NO SUBSTITUTE. These models have been pre-evaluated and meet the needs of the SBSC.	a.	1 - 25 <b>REJ</b>									
		b.	26 - 50 <b>REJ</b>									
		c.	51 - 100 <b>REJ</b>									
		d.	101 - 200 <b>REJ</b>									
		e.	201 - 300									
		f.	301 - 400									
		g.	401 - 500									
		h.	501 - 750									
		i.	751 - 1,000									
		j.	1,001 - 2,000									
		k.	2,001 - 3,000									
		l.	3,001 - 4,000									
		m.	4,001 - 5,000									
		n.	5,001 - 6,000									
		o.	6,001 - 7,500									
		p.	7,501 - 10,000									
		q.	10,001 - 12,500									
		r.	12,501 - 15,000									
		s.	15,001 - 20,000									
		t.	20,001 - 25,000									
u.	25,001 - 30,000											
v.	30,001 - 35,000											
w.	35,001 - 40,000											
x.	40,001 +											
Set-up charge for printing:												
Detail set-up charge/printing information:												



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

				US Tech, Inc.		Vision Database Systems	
CONSUMABLE PRODUCTS:				(each) not printed	(each) printed	(each) not printed	(each) printed
67.	Lanyards - EK Ekcessories, Inc. Custom Pass Holder w/ Soft End w/ Dual Breakaway - #073004.  Lanyards - Items # 67 - 69. NO SUBSTITUTE. These models have been pre-evaluated and meet the needs of the SBSC.	a.	1 - 25 <b>REJ</b>				
		b.	26 - 50 <b>REJ</b>				
		c.	51 - 100 <b>REJ</b>				
		d.	101 - 200 <b>REJ</b>				
		e.	201 - 300				
		f.	301 - 400				
		g.	401 - 500				
		h.	501 - 750				
		i.	751 - 1,000				
		j.	1,001 - 2,000				
		k.	2,001 - 3,000				
		l.	3,001 - 4,000				
		m.	4,001 - 5,000				
		n.	5,001 - 6,000				
		o.	6,001 - 7,500				
		p.	7,501 - 10,000				
		q.	10,001 - 12,500				
		r.	12,501 - 15,000				
		s.	15,001 - 20,000				
		t.	20,001 - 25,000				
u.	25,001 - 30,000						
v.	30,001 - 35,000						
w.	35,001 - 40,000						
x.	40,001 +						
Set-up charge for printing: Detail set-up charge/printing information:							

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

			Accu-Tech Corporation		Anixter, Inc.		Audio Visual Innovations		COMCO		
CONSUMABLE PRODUCTS:			(each) not printed	(each) printed	(each) not printed	(each) printed	(each) not printed	(each) printed	(each) not printed	(each) printed	
68.	Lanyards - EK Ekcessories, Inc. Custom 'Shorter' Pass Holder w/ Soft End w/Dual Breakaway - #022208.  Lanyards - Items # 67 - 69. NO SUBSTITUTE. These models have been pre-evaluated and meet the needs of the SBSC.	a.	1 - 25 REJ								
		b.	26 - 50 REJ								
		c.	51 - 100 REJ								
		d.	101 - 200 REJ								
		e.	201 - 300								
		f.	301 - 400								
		g.	401 - 500								
		h.	501 - 750								
		i.	751 - 1,000								
		j.	1,001 - 2,000								
		k.	2,001 - 3,000								
		l.	3,001 - 4,000								
		m.	4,001 - 5,000								
		n.	5,001 - 6,000								
		o.	6,001 - 7,500								
		p.	7,501 - 10,000								
		q.	10,001 - 12,500								
		r.	12,501 - 15,000								
		s.	15,001 - 20,000								
		t.	20,001 - 25,000								
u.	25,001 - 30,000										
v.	30,001 - 35,000										
w.	35,001 - 40,000										
x.	40,001 +										
Set-up charge for printing:											
Detail set-up charge/printing information:											

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

				CSU Security Systems, Inc.		EK Ekcessories, Inc.		Graybar Electric		Integrated Services Corporation		
CONSUMABLE PRODUCTS:				(each) not printed	(each) printed	(each) not printed	(each) printed	(each) not printed	(each) printed	(each) not printed	(each) printed	
68.	Lanyards - EK Ekcessories, Inc. Custom 'Shorter' Pass Holder w/ Soft End w/Dual Breakaway - #022208.	a.	1 - 25 <b>REJ</b>							+14%	+14%	
		b.	26 - 50 <b>REJ</b>							+14%	+14%	
		c.	51 - 100 <b>REJ</b>								+14%	+14%
		d.	101 - 200 <b>REJ</b>								+14%	+14%
	Lanyards - Items # 67 - 69. NO SUBSTITUTE. These models have been pre-evaluated and meet the needs of the SBSC.	e.	201 - 300			<b>*3.40</b>	<b>*3.55</b>				+14%	+14%
		f.	301 - 400			<b>\$3.40</b>	<b>\$3.55</b>				+14%	+14%
		g.	401 - 500			<b>\$3.40</b>	<b>\$3.55</b>				+14%	+14%
		h.	501 - 750			<b>\$3.23</b>	<b>\$3.38</b>				+14%	+14%
		i.	751 - 1,000			<b>\$3.23</b>	<b>\$3.38</b>				+14%	+14%
		j.	1,001 - 2,000			<b>\$3.05</b>	<b>\$3.20</b>				+14%	+14%
		k.	2,001 - 3,000			<b>\$3.05</b>	<b>\$3.20</b>				+14%	+14%
		l.	3,001 - 4,000			<b>\$2.88</b>	<b>\$3.03</b>				+14%	+14%
		m.	4,001 - 5,000			<b>\$2.88</b>	<b>\$3.03</b>				+14%	+14%
		n.	5,001 - 6,000			<b>\$2.70</b>	<b>\$2.85</b>				+14%	+14%
		o.	6,001 - 7,500			<b>\$2.70</b>	<b>\$2.85</b>				+14%	+14%
		p.	7,501 - 10,000			<b>\$2.70</b>	<b>\$2.85</b>				+14%	+14%
		q.	10,001 - 12,500			<b>\$2.55</b>	<b>\$2.70</b>				+14%	+14%
		r.	12,501 - 15,000			<b>\$2.55</b>	<b>\$2.70</b>				+14%	+14%
		s.	15,001 - 20,000			<b>\$2.55</b>	<b>\$2.70</b>				+14%	+14%
		t.	20,001 - 25,000			<b>\$2.45</b>	<b>\$2.60</b>				+14%	+14%
u.	25,001 - 30,000			<b>\$2.45</b>	<b>\$2.60</b>				+14%	+14%		
v.	30,001 - 35,000			<b>\$2.35</b>	<b>\$2.50</b>				+14%	+14%		
w.	35,001 - 40,000			<b>\$2.35</b>	<b>\$2.50</b>				+14%	+14%		
x.	40,001 +			<b>\$2.30</b>	<b>\$2.45</b>				+14%	+14%		
Set-up charge for printing: Detail set-up charge/printing information:						<b>1X Fee</b>	<b>\$100.00</b>				+14%	
						<b>* Min. order is 250 units. One color logo printed on the slider.</b>						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

				Qualified Systems Contracting, Inc.		Silmar Electronics Inc.		Sonitrol of Sarasota		SureView Systems		
CONSUMABLE PRODUCTS:				(each) not printed	(each) printed	(each) not printed	(each) printed	(each) not printed	(each) printed	(each) not printed	(each) printed	
68.	Lanyards - EK Ekcessories, Inc. Custom 'Shorter' Pass Holder w/ Soft End w/Dual Breakaway - #022208.	a.	1 - 25 <b>REJ</b>									
		b.	26 - 50 <b>REJ</b>									
		c.	51 - 100 <b>REJ</b>									
		d.	101 - 200 <b>REJ</b>									
	Lanyards - Items # 67 - 69. NO SUBSTITUTE. These models have been pre-evaluated and meet the needs of the SBSC.	e.	201 - 300									
		f.	301 - 400									
		g.	401 - 500									
		h.	501 - 750									
		i.	751 - 1,000									
		j.	1,001 - 2,000									
		k.	2,001 - 3,000									
		l.	3,001 - 4,000									
		m.	4,001 - 5,000									
		n.	5,001 - 6,000									
		o.	6,001 - 7,500									
		p.	7,501 - 10,000									
		q.	10,001 - 12,500									
		r.	12,501 - 15,000									
		s.	15,001 - 20,000									
		t.	20,001 - 25,000									
u.	25,001 - 30,000											
v.	30,001 - 35,000											
w.	35,001 - 40,000											
x.	40,001 +											
Set-up charge for printing:												
Detail set-up charge/printing information:												

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

				US Tech, Inc.		Vision Database Systems	
CONSUMABLE PRODUCTS:				(each) not printed	(each) printed	(each) not printed	(each) printed
68.	Lanyards - EK Ekcessories, Inc. Custom 'Shorter' Pass Holder w/ Soft End w/Dual Breakaway - #022208.  Lanyards - Items # 67 - 69. NO SUBSTITUTE. These models have been pre-evaluated and meet the needs of the SBSC.	a.	1 - 25 REJ				
		b.	26 - 50 REJ				
		c.	51 - 100 REJ				
		d.	101 - 200 REJ				
		e.	201 - 300				
		f.	301 - 400				
		g.	401 - 500				
		h.	501 - 750				
		i.	751 - 1,000				
		j.	1,001 - 2,000				
		k.	2,001 - 3,000				
		l.	3,001 - 4,000				
		m.	4,001 - 5,000				
		n.	5,001 - 6,000				
		o.	6,001 - 7,500				
		p.	7,501 - 10,000				
		q.	10,001 - 12,500				
		r.	12,501 - 15,000				
		s.	15,001 - 20,000				
		t.	20,001 - 25,000				
u.	25,001 - 30,000						
v.	30,001 - 35,000						
w.	35,001 - 40,000						
x.	40,001 +						
Set-up charge for printing: Detail set-up charge/printing information:							

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

			Accu-Tech Corporation		Anixter, Inc.		Audio Visual Innovations		COMCO		
CONSUMABLE PRODUCTS:			(each) not printed	(each) printed	(each) not printed	(each) printed	(each) not printed	(each) printed	(each) not printed	(each) printed	
69.	Lanyards - EK Ekcessories, Inc. Sports Lanyard Plus II w/Soft Ends and Dual Safety Breakaway - #022108.	a.	1 - 25	<b>REJ</b>							
		b.	26 - 50	<b>REJ</b>							
		c.	51 - 100	<b>REJ</b>							
		d.	101 - 200	<b>REJ</b>							
	Lanyards - Items # 67 - 69. NO SUBSTITUTE. These models have been pre-evaluated and meet the needs of the SBSC.	e.	201 - 300								
		f.	301 - 400								
		g.	401 - 500								
		h.	501 - 750								
		i.	751 - 1,000								
		j.	1,001 - 2,000								
		k.	2,001 - 3,000								
		l.	3,001 - 4,000								
		m.	4,001 - 5,000								
		n.	5,001 - 6,000								
		o.	6,001 - 7,500								
		p.	7,501 - 10,000								
		q.	10,001 - 12,500								
		r.	12,501 - 15,000								
		s.	15,001 - 20,000								
		t.	20,001 - 25,000								
u.	25,001 - 30,000										
v.	30,001 - 35,000										
w.	35,001 - 40,000										
x.	40,001 +										
Set-up charge for printing:											
Detail set-up charge/printing information:											

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

				CSU Security Systems, Inc.		EK Ekcessories, Inc.		Graybar Electric		Integrated Services Corporation		
CONSUMABLE PRODUCTS:				(each) not printed	(each) printed	(each) not printed	(each) printed	(each) not printed	(each) printed	(each) not printed	(each) printed	
69.	Lanyards - EK Ekcessories, Inc. Sports Lanyard Plus II w/Soft Ends and Dual Safety Breakaway - #022108.	a.	1 - 25 <b>REJ</b>							+14%	+14%	
		b.	26 - 50 <b>REJ</b>							+14%	+14%	
		c.	51 - 100 <b>REJ</b>								+14%	+14%
		d.	101 - 200 <b>REJ</b>								+14%	+14%
	Lanyards - Items # 67 - 69. NO SUBSTITUTE. These models have been pre-evaluated and meet the needs of the SBSC.	e.	201 - 300			<b>*5.88</b>	<b>*\$6.03</b>				+14%	+14%
		f.	301 - 400			<b>\$5.88</b>	<b>\$6.03</b>				+14%	+14%
		g.	401 - 500			<b>\$5.88</b>	<b>\$6.03</b>				+14%	+14%
		h.	501 - 750			<b>\$5.56</b>	<b>\$5.71</b>				+14%	+14%
		i.	751 - 1,000			<b>\$5.56</b>	<b>\$5.71</b>				+14%	+14%
		j.	1,001 - 2,000			<b>\$5.25</b>	<b>\$5.40</b>				+14%	+14%
		k.	2,001 - 3,000			<b>\$5.25</b>	<b>\$5.40</b>				+14%	+14%
		l.	3,001 - 4,000			<b>\$4.94</b>	<b>\$5.09</b>				+14%	+14%
		m.	4,001 - 5,000			<b>\$4.94</b>	<b>\$5.09</b>				+14%	+14%
		n.	5,001 - 6,000			<b>\$4.80</b>	<b>\$4.95</b>				+14%	+14%
		o.	6,001 - 7,500			<b>\$4.80</b>	<b>\$4.95</b>				+14%	+14%
		p.	7,501 - 10,000			<b>\$4.80</b>	<b>\$4.95</b>				+14%	+14%
		q.	10,001 - 12,500			<b>\$4.65</b>	<b>\$4.80</b>				+14%	+14%
		r.	12,501 - 15,000			<b>\$4.65</b>	<b>\$4.80</b>				+14%	+14%
		s.	15,001 - 20,000			<b>\$4.65</b>	<b>\$4.80</b>				+14%	+14%
		t.	20,001 - 25,000			<b>\$4.55</b>	<b>\$4.70</b>				+14%	+14%
u.	25,001 - 30,000			<b>\$4.55</b>	<b>\$4.70</b>				+14%	+14%		
v.	30,001 - 35,000			<b>\$4.45</b>	<b>\$4.60</b>				+14%	+14%		
w.	35,001 - 40,000			<b>\$4.45</b>	<b>\$4.60</b>				+14%	+14%		
x.	40,001 +			<b>\$4.40</b>	<b>\$4.55</b>				+14%	+14%		
Set-up charge for printing: Detail set-up charge/printing information:						<b>1X Fee</b>	<b>\$100.00</b>				+14%	
						<b>* Min. order is 250 units. One color logo printed on the slider.</b>						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

				Qualified Systems Contracting, Inc.		<b>Silmar Electronics Inc.</b>		Sonitrol of Sarasota		<b>SureView Systems</b>		
CONSUMABLE PRODUCTS:				(each) not printed	(each) printed	(each) not printed	(each) printed	(each) not printed	(each) printed	(each) not printed	(each) printed	
69.	Lanyards - EK Ekcessories, Inc. Sports Lanyard Plus II w/Soft Ends and Dual Safety Breakaway - #022108.	a.	1 - 25 <b>REJ</b>									
		b.	26 - 50 <b>REJ</b>									
		c.	51 - 100 <b>REJ</b>									
		d.	101 - 200 <b>REJ</b>									
	Lanyards - Items # 67 - 69. NO SUBSTITUTE. These models have been pre-evaluated and meet the needs of the SBSC.	e.	201 - 300									
		f.	301 - 400									
		g.	401 - 500									
		h.	501 - 750									
		i.	751 - 1,000									
		j.	1,001 - 2,000									
		k.	2,001 - 3,000									
		l.	3,001 - 4,000									
		m.	4,001 - 5,000									
		n.	5,001 - 6,000									
		o.	6,001 - 7,500									
		p.	7,501 - 10,000									
		q.	10,001 - 12,500									
		r.	12,501 - 15,000									
		s.	15,001 - 20,000									
		t.	20,001 - 25,000									
u.	25,001 - 30,000											
v.	30,001 - 35,000											
w.	35,001 - 40,000											
x.	40,001 +											
Set-up charge for printing:												
Detail set-up charge/printing information:												



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

				US Tech, Inc.		Vision Database Systems	
CONSUMABLE PRODUCTS:				(each) not printed	(each) printed	(each) not printed	(each) printed
69.	Lanyards - EK Ekcessories, Inc. Sports Lanyard Plus II w/Soft Ends and Dual Safety Breakaway - #022108.	a.	1 - 25 <b>REJ</b>				
		b.	26 - 50 <b>REJ</b>				
		c.	51 - 100 <b>REJ</b>				
		d.	101 - 200 <b>REJ</b>				
	Lanyards - Items # 67 - 69. NO SUBSTITUTE. These models have been pre-evaluated and meet the needs of the SBSC.	e.	201 - 300				
		f.	301 - 400				
		g.	401 - 500				
		h.	501 - 750				
		i.	751 - 1,000				
		j.	1,001 - 2,000				
		k.	2,001 - 3,000				
		l.	3,001 - 4,000				
		m.	4,001 - 5,000				
		n.	5,001 - 6,000				
		o.	6,001 - 7,500				
		p.	7,501 - 10,000				
		q.	10,001 - 12,500				
		r.	12,501 - 15,000				
		s.	15,001 - 20,000				
		t.	20,001 - 25,000				
u.	25,001 - 30,000						
v.	30,001 - 35,000						
w.	35,001 - 40,000						
x.	40,001 +						
Set-up charge for printing: Detail set-up charge/printing information:							

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		<b>Accu-Tech Corporation</b>	<b>Anixter, Inc.</b>	<b>Audio Visual Innovations</b>
<b>SERVICE:</b>				
<b>Item</b>	<b>Description</b>	<b>Rate</b>	<b>Rate</b>	<b>Rate</b>
<b>SERVICE/CHARGES:</b> (Include travel time & consumable supplies in hourly rate.)				
70.	New Installation Security Projects			
	Hourly rate for standard working hours. (Monday through Friday from 7:00 A.M. to 5:00 P.M.).			
	(Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).			
71.	Repair of Security Systems			
	Hourly rate for standard working hours. (Monday through Friday from 7:00 A.M. to 5:00 P.M.).			
	(Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).			
<b>INCIDENTAL MATERIALS:</b> (Percentage Mark-up)				
72.	Incidental materials to be billed at net cost. Include a percentage allowed for overhead and profit.			
<b>Notes:</b>		<b>10 days delivery or completion.</b>	<b>3-21 days delivery or completion.</b>  <b>Item #13 a.-d.: No published price list.</b>	<b>15-30 days delivery or completion.</b>
<b>Contact Name:</b>		<b>David Hobbs</b>	<b>Jaime Ball</b>	<b>Cindy Turner</b>
<b>Address:</b>		<b>9220 Palm River Rd., #103 Tampa, FL 33619</b>	<b>7550 Brokerage Dr. Orlando, FL 32809</b>	<b>6301 Benjamin Rd., #101 Tampa, FL 33634</b>
<b>Phone:</b>		<b>813-664-1919</b>	<b>800-346-3069</b>	<b>800-282-6733</b>
<b>Fax:</b>		<b>813-664-1434</b>	<b>407-240-1755</b>	<b>800-244-8630</b>
<b>Federal ID#:</b>		<b>58-1549426</b>	<b>36-2361285</b>	<b>59-1958935</b>
<b>E-Mail Address:</b>		<b>david.hobbs@accu-tech.com</b>	<b>jaimie.ball@anixter.com</b>	<b>bids@avispl.com</b>

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		<b>COMCO</b>	CSU Security Systems, Inc.	<b>EK Ekcessories, Inc.</b>
SERVICE:		<b>Primary</b>		
Item	Description	Rate	Rate	Rate
<b>SERVICE/CHARGES:</b> (Include travel time & consumable supplies in hourly rate.)				
70.	New Installation Security Projects			
	Hourly rate for standard working hours. (Monday through Friday from 7:00 A.M. to 5:00 P.M.).	<b>\$37.50</b>	\$64.00	
	(Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).	<b>\$56.25</b>	\$96.00	
71.	Repair of Security Systems			
	Hourly rate for standard working hours. (Monday through Friday from 7:00 A.M. to 5:00 P.M.).	<b>\$42.50</b>	\$64.00	
	(Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).	<b>\$63.75</b>	\$96.00	
<b>INCIDENTAL MATERIALS:</b> (Percentage Mark-up)				
72.	Incidental materials to be billed at net cost. Include a percentage allowed for overhead and profit.	<b>10%</b>	15%	
Notes:			7 days delivery or completion.	<b>14 days delivery or completion. Depends on quantity, usually never more than 2 weeks.</b>  <b>*Offering additional discount for larger quantities.</b>
Contact Name:		<b>Michael C. Bugner</b>	Michael G. O'Keefe	<b>Todd Jorgensen</b>
Address:		<b>6275 46th St. N., #A Pinellas Park, FL 33781</b>	3203 Elmer St. Sarasota, FL 34231	<b>575 W. 3200 South Logan, UT 84321</b>
Phone:		<b>727-522-3477</b>	941-378-2020	<b>800-338-2030, X38</b>
Fax:		<b>727-522-3573</b>	941-921-0586	<b>435-753-2411</b>
Federal ID#:			59-2495608	<b>87-0459731</b>
E-Mail Address:			mokeefe@csusecurity.com	toddj@ekusa.com

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		<b>Graybar Electric</b>	<b>Integrated Services Corporation</b>	Qualified Systems Contracting, Inc.
<b>SERVICE:</b>			<b>Secondary</b>	
Item	Description	Rate	Rate	Rate
<b>SERVICE/CHARGES:</b> (Include travel time & consumable supplies in hourly rate.)				
70.	New Installation Security Projects			
	Hourly rate for standard working hours. (Monday through Friday from 7:00 A.M. to 5:00 P.M.).		<b>\$62.45</b>	\$65.00
	(Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).		<b>\$86.50</b>	\$97.50
71.	Repair of Security Systems			
	Hourly rate for standard working hours. (Monday through Friday from 7:00 A.M. to 5:00 P.M.).		<b>\$62.45</b>	\$95.00
	(Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).		<b>\$86.50</b>	\$142.50
<b>INCIDENTAL MATERIALS:</b> (Percentage Mark-up)				
72.	Incidental materials to be billed at net cost. Include a percentage allowed for overhead and profit.		<b>14%</b>	35%
<b>Notes:</b>		<b>15 days delivery or completion.</b>	<b>30 days delivery or completion.</b>	10 days delivery or completion.
Contact Name:		<b>David Rollo</b>	<b>Irving J. Benzing</b>	Dave Torgerson
Address:		<b>2475 17th St. Sarasota, FL 34234</b>	<b>5600 19th St. E. Ellenton, FL 34222</b>	6708 Benjamin Rd. , #100 Tampa, FL 33634
Phone:		<b>941-955-0905</b>	<b>941-342-7977</b>	813-885-3705
Fax:		<b>941-366-5047</b>	<b>941-342-7970</b>	866-306-1799
Federal ID#:		<b>13-0794380</b>	<b>06-1683341</b>	45-0535420
E-Mail Address:		david.rollo@gbe.com	ibenzing@isc1.com	cstark@qualifiedsystems.net

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		<b>Silmar Electronics Inc.</b>	<b>Sonitrol of Sarasota</b>	<b>SureView Systems</b>
<b>SERVICE:</b>				
Item	Description	Rate	Rate	Rate
<b>SERVICE/CHARGES:</b> (Include travel time & consumable supplies in hourly rate.)				
70.	New Installation Security Projects			
	Hourly rate for standard working hours. (Monday through Friday from 7:00 A.M. to 5:00 P.M.).		\$67.00	\$100.00
	(Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).		\$127.00	\$150.00
71.	Repair of Security Systems			
	Hourly rate for standard working hours. (Monday through Friday from 7:00 A.M. to 5:00 P.M.).		\$67.00	\$85.00
	(Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).		\$127.00	\$127.00
<b>INCIDENTAL MATERIALS:</b> (Percentage Mark-up)				
72.	Incidental materials to be billed at net cost. Include a percentage allowed for overhead and profit.		5%	25%
<b>Notes:</b>		<b>10 days delivery or completion.</b>	30 days delivery or completion.	<b>See attached SureView Immix Dealer Price List Effective 01/02/08.</b>
<b>Contact Name:</b>		<b>Kevin B. Gilbert</b>	Mark Midyett	<b>Matthew Krebs</b>
<b>Address:</b>		<b>6301 Tower Ln., #3 Sarasota, FL 34240</b>	8134 Blaikie Ct. Sarasota, FL 34240	<b>5115 Joanne Kearney Blvd. Tampa, FL 33619</b>
<b>Phone:</b>		<b>941-343-0413</b>	941-315-0604	<b>800-495-5939</b>
<b>Fax:</b>		<b>941-379-3400</b>	941-343-0097	<b>813-699-1115</b>
<b>Federal ID#:</b>		<b>59-1028324</b>	65-0897553	<b>76-0794273</b>
<b>E-Mail Address:</b>		kevin@silmarelectronics.com	mmidyett@sonitrolsarasota.com	matt.krebs@sureviewinternational.com

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

Bid Opening: April 24, 2008 - 2:00 p.m.

		<b>US Tech, Inc.</b>	<b>Vision Database Systems</b>
<b>SERVICE:</b>			
Item	Description	Rate	Rate
<b>SERVICE/CHARGES:</b> (Include travel time & consumable supplies in hourly rate.)			
70.	New Installation Security Projects		
	Hourly rate for standard working hours. (Monday through Friday from 7:00 A.M. to 5:00 P.M.).		
	(Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).		
71.	Repair of Security Systems		
	Hourly rate for standard working hours. (Monday through Friday from 7:00 A.M. to 5:00 P.M.).		
	(Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).		
<b>INCIDENTAL MATERIALS:</b> (Percentage Mark-up)			
72.	Incidental materials to be billed at net cost. Include a percentage allowed for overhead and profit.		
<b>Notes:</b>			<b>10 days delivery or completion.</b>  <b>Vision Database Systems charges a daily rate for on-site installations. The prices for these may be found on Pg. 7 of the Pricing Catalog. Not all of our products require on-site installation.</b>
<b>Contact Name:</b>		<b>Jeffrey Lerner</b>	<b>Emil Bonaduce</b>
<b>Address:</b>		<b>P.O. Box 152</b> <b>Franklin Lakes, NJ 07417</b>	<b>1562 Park Ln. S., #500</b> <b>Jupiter, FL 33458</b>
<b>Phone:</b>		<b>800-783-8187</b>	<b>561-748-0711</b>
<b>Fax:</b>		<b>800-878-4876</b>	<b>561-748-0712</b>
<b>Federal ID#:</b>		<b>22-2544887</b>	<b>65-0276676</b>
<b>E-Mail Address:</b>		<b>jeff.lerner@ustechinc.com</b>	<b>emil@visiondatabase.com</b>
		Recorded by: Michelle F. Miller	
		Witnessed by: Carol A. Lichon	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA  
SECURITY SYSTEM; INSTALLATION, REPAIR, PARTS, AND CONSUMABLES - BID #8058  
JUSTIFICATION FOR AWARD TO OTHER THAN LOW BIDDER

Item #	Manufacturer	Vendor	Justification
2	AFC Industries	Integrated Services Corporation	Vendor did not submit price sheets as required per bid specifications. Reject item. No other bids were received.
3	Acroprint	Integrated Services Corporation	Vendor did not submit price sheets as required per bid specifications. Reject item. No other bids were received.
6	Atlas Wire and Cable	Integrated Services Corporation	Vendor did not submit price sheets as required per bid specifications. Reject item. No other bids were received.
9	Cal Pipe		Reject item. No bids were received.
14	Dedicated Micros	Silmar Electronics, Inc.	Tie with Anixter, Inc., for DVR Products. Awarded to Anixter, Inc., as overall low for Dedicated Micros product line as Anixter, Inc.'s 'balance of product line' discount was greater than that of Silmar Electronics, Inc.
17	Door King	Integrated Services Corporation	Vendor did not submit price sheets as required per bid specifications. Reject item. No other bids were received.
20	EK Ekcessories, Inc.	Integrated Services Corporation	Vendor did not submit price sheets as required per bid specifications.
21	Eclipse Security	Integrated Services Corporation	Vendor did not submit price sheets as required per bid specifications. Reject item. No other bids were received.
26	Firetide	Silmar Electronics, Inc.	Vendor is not an authorized reseller/installer.
30	HID	Qualified Systems Contracting, Inc.	Tie bid. Awarded to Anixter, Inc., per tie bid procedures.
32	Hysecurity	Integrated Services Corporation	Vendor did not submit price sheets as required per bid specifications. Reject item. No other bids were received.
38	Middle Atlantic	Accu-Tech Corporation	Tie bid. Awarded to Anixter, Inc., per tie bid procedures.
44	Protech Technologies, Inc.	Integrated Services Corporation	Vendor did not submit price sheets as required per bid specifications. Reject item. No other bids were received.
49	Sentry 360 Security	Integrated Services Corporation	Vendor did not submit price sheets as required per bid specifications.
50	Silent Knight	Integrated Services Corporation	Vendor did not submit price sheets as required per bid specifications.
51	Simplex	Integrated Services Corporation	Vendor did not submit price sheets as required per bid specifications. Reject item. No other bids were received.
56	Texas Instruments		Reject item. No bids were received.
58	Ultrak		Reject item. No bids were received.
63	Winsted	Integrated Services Corporation	Vendor did not submit price sheets as required per bid specifications. Reject item. No other bids were received.
64-66		Integrated Services Corporation	Vendor did not submit price sheets as required per bid specifications. Reject item. No other bids were received.
67		Integrated Services Corporation	Vendor did not submit price sheets as required per bid specifications.
67 a. - d.			Reject 67 a. - d. No other bids were received for these quantities.
68		Integrated Services Corporation	Vendor did not submit price sheets as required per bid specifications.
68 a. - d.			Reject 68 a. - d. No other bids were received for these quantities.
69		Integrated Services Corporation	Vendor did not submit price sheets as required per bid specifications.
69 a. - d.			Reject 69 a. - d. No other bids were received for these quantities.